THE Dublishers' Weekly.

The American BOOK TRADE JOURNAL

VOL. CXIV

NEW YORK, AUGUST 18, 1928

No. 7

THE FATHER

by Katherine Holland Brown

The \$25,000 PRIZE NOVEL

Ready Nov. 15th \$2.00

WE doubt if the relationship between father and daughter has ever been more tenderly or more sympathetically portrayed than it is in Katherine Holland Brown's novel, THE FATHER, to be published November 15. That relationship is the dominant theme of this moving story.

The John Day Company 25 West 45th Street New York 100 C 1 1925

A New and Greater BROMFIELD

Coming



Sept. 13

THE STRANGE CASE OF

MISS ANNIE SPRAGG

BY LOUIS BROMFIELD

Author of
"The Green Bay Tree," "Possession," "Early Autumn,"
and "A Good Woman."

Haunting, deeply human, Bromfield's new novel is big with the sweep and mystery of life itself. Our promotion campaign will bring news of the book to every corner of the country. Direct advertising starts with a full page in the New York *Times* September 16—introducing an entirely new idea in book display—followed by other national advertising through the fall season. Large Michael Gross posters, poster reproductions of the startling *Times* ad, imprinted postcards and blotters are available—is your requisition in? \$2.50

Best sellers: "Brook Evans," "Beau Ideal" and "Octavia."

443 4th Avenue

FREDERICK A. STOKES COMPANY

New York

To be published September 1

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EDITH WHARTON

Over One Hundred Thousand before Publication of this, Mrs. Wharton's masterpiece. \$2.50

D. APPLETON AND COMPANY
35 West 32d St., N. Y. 34 Bedford St., London

The Ryerson Press, Queen and John Streets, Toronto, Ontario, handles the Appleton general trade line in Canada.

Everyone in the trade has been wondering about the probable sale of the two new volumes of THE INTIMATE PAPERS OF COLONEL HOUSE. Here is the first definite clue—34 orders from 200 letters—a conclusive proof that owners of volumes 1 and 2 will complete the set.

THE OLD CORNER BOOK STORE, INC.

BOSTON, MASSACHUSETTS

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OFFICE OF THE TREASURER

July 31, 1928

Dear Ferris:

I am enclosing a copy of a letter sent to our customers, announcing the new volumes of the House Papers. We sent out two hundred copies on Friday, July 6th, and have already received thirtytwo orders, and two limited.

As you will notice, we have put the price and publication date on the return card. Since we seem to be getting orders at the rate of three or four a day, I suggest that you check up with us on the number of orders we have received before you use any of this for your publicity campaign. It looks to us as if volume three and four will go as well as volume one and two, if not better-

Very sincerely,

Diely

Ferris Greenslet, Esq.
Houghton Mifflin Company
2 Park Street
Boston, Mass.

Volumes 3 and 4 of THE INTIMATE PAPERS OF COLONEL HOUSE will be put on sale in October at \$10.00. Alert booksellers will find early circularizing profitable—Houghton Mifflin Company.

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"The New Statesman" called the first two volumes. "The Most Interesting, and historically the most valuable, of all war books."

Ever since the publication of the first two volumes historians have been eagerly awaiting the completion of the work — these concluding volumes will tell for the first time the true story of America's participation in the War and in the Peace.

We would suggest you place your order now, so that you may be assured of receiving copies on day of publication. Use the enclosed card.

Very truly yours,

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P.S. No part of the material in these two volumes will be printed in any Magazine or Newspaper prior to publication in book form.



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Based on
The Life of
CHARLES
DICKENS

This Side Idolatry

The life of Charles Dickens is marvelous material for the novelist. A figure of genius, of romantic contrasts, of strange contradictions. A meteoric career that crossed the paths of the great and lowly in England and America. A humor that set the world laughing. A pity that opened the world's eyes to man's inhumanity to man. An egotism that demanded the center of the stage, the glare of the spotlight, the attention of the ladies, but the full force of which only his wife and his publishers might fully appreciate.

Biographers have told far from the whole truth about Charles Dickens. It has remained for a novelist to discover and disclose it, in all its wonderful

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After years of research, using much material hitherto unavailable, the author has written the whole story of Dickens' life in a novel of brilliance, charm and power. Told largely in conversation, and often in Sam Weller's priceless manner, it is gloriously alive with the originals of the Pickwickian scene, with portraits of that queer and great Victorian age. A fine novelist has written a splendid novel about a master novelist. Here at last, you will say, is the Real Charles Dickens.

By C. E. BECHHOFER ROBERTS ("Ephesian")

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New York Times.

The Dundwills

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The story of Pieter Stuyvesant of the wooden leg and the short temper, also a great deal more. A comprehensive history of that part of the civilized world which had a share in the early settlement of the American continent. The story of the early Dutch settlers who colonized the tip of Manhattan.

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Mrs. Sinclair Lewis

A complete and comprehensive picture of Russia after a decade of Soviet Rule. It is an account written without bias or prejudice. Miss Thompson's survey is authoritative, but written to be read, and it is full of sheer excitement as a story, in addition to its value as a study of a nation in the throes of an epochal experiment in government. Illustrated with photographs. \$3.00.

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Bigger and better!-more stories, poems, essays, a full-length novel, a full-length play. A roster of brilliant Americans including Robert Frost, Sherwood Anderson, Conrad Aiken, Burton Rascoe. And it will be sold only through the regular trade. \$5.00 net.

September 15

BE

AND HIS TIME

by Mathew Josephson

A brilliant study of the man Anatole France called "the conscience of mankind." All the great men of Zola's time move through the pages of this book—Flaubert, Maupassant, Cezanne, Dumas. We predict that ZOLA will be not only a high literary mark in this season but will

26 in all ~ mot too many and all we believe believe Pious Friends & Drumten Companions by Frank Shay have a widespread sale. \$5.00 net September 17

SEPTEMBER PUBLICATIONS Lucien Romier

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A charming Travel book!

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William Byrd was a direct ancestor of Commander Richard Byrd—and he was equally adventurous. He set out to draw a dividing line between Virginia and Carolina, and wrote some charming pieces about the Land of Eden which he visited. This is one of the most famous of early American books—and one of the most interesting. No reader can resist its charm.

An exciting Indian yarn!

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by R. M. Bird

No modern Western yarn by Max Brand or Peter Morland is one whit as exciting as "Nick of the Woods". One of the earliest American novels, it was one of the most popular. The phantom Jibbenainosay and the Ohio Indians move through an exhilarating, dark and powerful book. Show this book to your Western-yarn friends. You'll start a new fad.

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This series recaptures, for the benefit of the modern reader, a group of racy, exciting and hitherto unavailable early American books. They are published in distinctive binding and encased in flashing modern jackets.

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Autobiography by BENITO MUSSOLINI

Perhaps no living man is so much in the news of the world as Benito Mussolini—Il Duce—premier of Italy. Here is his own story of his life, brilliantly told, packed with thrilling incidents and blazing with the unique personality of the man. Profusely illustrated \$5.00

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Many who have read HARNESS feel that it is an even better story than his famous best seller "Soundings."

The character of the story, the popularity of the author, and the extensive promotion campaign that will back it, all indicate an immediate nationwide demand for this splendid novel.

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Our oldest English epic is made the basis for an extended survey of folklore, prehistoric conditions in Britain, and early poetry; a fascinating book for every lover of our literature. \$3.50

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The "rake" was Charles, fourth Lord Mohun, the original of the villain in Thackeray's "Henry Esmond"; and his story forms the basis for a delightful survey of eighteenth century England. \$3.50

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By George Lyman Kittredge

America's greatest scholar here discusses for the non-academic world—a mass of human beliefs and superstitions gathered during a lifetime of work in the bypaths of folklore and history. Ready Nov. 1.

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One of the most famous sonnet-sequences of literature is here provided with a full set of notes and an Introduction which get at the heart of Rossetti's mystery and reveal poetry of unsuspected loveliness. \$3.00

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During this election year there is special appeal for this simple but complete explanation of what the Constitution means and how it has been interpreted from time to time during our history. \$2.00

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"This most ensnaring book. . This work of excellent and cheerful scholarship, which turns the distresses of life into lively and stimulating song."—London Times. \$5.00

HARVARD UNIVERSITY PRESS

21 Randall Hall, Cambridge, Massachusetts

Every Month Another 1000 People Read The Prophet

KAHLIL GIBRAN'S

The Prophet was first published in September, 1923

Its sales have been as follows:

Year	Copies sold
1923	1,159
1924	2,455
1925	5,214
1926	9,101
1927	11,198

Those who have bought The Prophet are waiting to buy

JESUS THE SON OF MAN

The great advertising campaign we have in preparation will sell it to thousands more.

Published Oct. 12. Price \$3.50

Alfred A. Knopf



Publisher, N. Y.



"J. T., Jr." The Biography of an African Monkey

By DELIA AKELEY \$2.00 Illustrated with many photographs.

"The biography of an African monkey is a lot more interesting than the biographies of some humans we have read. She was a constant companion of Mrs. Akeley on hunting and exploring expeditions for a number of years, and the stories of her exploits are very entertaining. Incidentally, they also give a fairly complete and interesting account of the life of an explorer in elephant country. J. T. was an intelligent and affectionate pet. Also, she was as neat and fastidious as a cat, a fact which may surprise those who have seen monkeys only in zoos. The book is illustrated with some sixty very interesting photographs."

—The Outlook.

THE MACMILLAN COMPANY

New York Chicago Boston Dallas Atlanta San Francisco Advance News of Forthcoming Century Books

BARRY BENEFIELD

Author of THE CHICKEN-WAGON FAMILY

has written a genuinely great book



ARRY BENEFIELD has written a genuinely great novel in A LITTLE CLOWN LOST which we shall publish on August 31. We make this statement confidently; and it is supported by the opinions expressed by the several booksellers and critics who have read this new novel in

advance of publication. In A LITTLE CLOWN LOST Benefield returns to the splendid tradition of The Chicken-Wagon Family and writes a beautiful and touching story, which, we believe, is unquestionably finer than that memorable book. It is the story of one little clown's love for a dreamer; it is the story of a great love and a greater sacrifice. A LITTLE CLOWN LOST will be started on its way with a large advertising campaign beginning September 2 in the New York Times Book Review.

A LITTLE CLOWN LOST

Ready August 31

Price \$2.00

THE CENTURY CO. Publishers NEW YORK



The Home Newspaper Reaches the Book **Reading Audience**

As long as the home is the place in which books are read, home newspapers will be the media most effective for the advertising of books.

The Chicago Daily News is distinctively Chicago's home newspaper. catches the homeward tide . . . more than 88 per cent of its circulation is

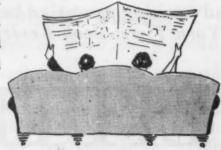
printed after noon each day. Progressive in method. fair in

110 E. 42d St.

policy, high in principle, it catches the home spirit. It appeals to and is read by every member of the family.

Your advertisement in the home at the hour when books are read . . . in a newspaper noted for its intelligent treatment books and bookmen . . .

> reaches a ceptive audience at a most favorable hour.



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Chicago's Home Newspaper

ADVERTISING REPRESENTATIVES:

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SAN FRANCISCO Woodward & Kelly, Woodward & Kelly, 360 N. Michigan Ave. 408 Fine Arts Bldg. C. Geo. Krogness, 303 Crocker 1st National Bank Bldg.

CHEERFUL CHERUB REBECCA McCANN Sales of the Cheerful Cherub, Jan.-July 1928 1000 **PUBLISHED IN 1923** 1900 copies sold in July 1928 " .. This autumn we intend to inaugurate an extensive Newspaper and Magazine advertising campaign on The Cheerful Cherub. . We have ordered a Michael Gross 11"x14" easel poster in many colors. We shall be glad to send you this poster and other attractive circulars. . . On any order of twenty-five or more copies, we shall be glad to send you an equal number on consignment for display." (From a recent letter from the Publishers to the Trade.) It is most infrequent that a book sells nearly



2000 copies in one month, five years after publication. Such a book surely merits the attention of Booksellers. Such a book has undeniable selling possibilities. For these very reasons, the Publishers promise unusual cooperation.

Price \$2.00

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Advance News of Forthcoming Century Books



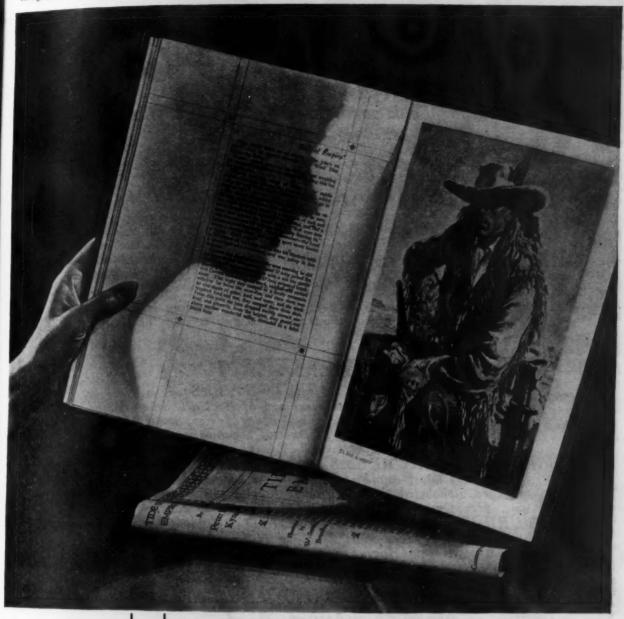
THE TURKISH ORDEAL By HALIDÉ EDIB

H ALIDÉ EDIB'S important new book, THE TURKISH ORDEAL, will be published on August 31. For almost a whole month now she has occupied the front pages of newspapers throughout the country with her spirited and provocative statements made before the Williamstown Institute of Politics. Mme. Halidé Edib will personally promote the sale of THE TURKISH ORDEAL this autumn when she tours the country under the management of a prominent lecture bureau. Her itinerary will be sent to you later with special suggestions for publicity tie-ups in your own city.

Ready August 31

Illustrated \$4.00

THE CENTURY CO. Publishers NEW YORK



TIDE OF EMPIRE

by Peter B. Kyne

Illustrated, large-size edition

A special edition, using all the illustrations that appeared serially in the Cosmopolitan Magazine.

It is 8½ x 113/8 and has 25 full page illustrations, of which 23 are printed in two colors.

This is the first time a novel having this format with so many full page illustrations has been made.

Cosmopolitan Book Corporation

From the "P.W." Office

New Trade Tools coming from our presses this fall. Check your equipment now.

AUGUST 25

WHITAKER'S REFERENCE CATALOG OF CURRENT LITERATURE

Containing the catalogs of all British publishers bound in two volumes with a separate Index volume. A guide to prices and publications of British houses. The set of 3 volumes, bound in half leather. \$15.00 SUPPLEMENTARY VOLUME TO AMERICAN LIBRARY DIRECTORY

Containing an index to special collections in American libraries, a directory of Latin American libraries and a directory of the greater libraries outside the Americas.

SEPTEMBER 1

AMERICAN BOOKTRADE DIRECTORY 1928

Containing directories of Booksellers and of Book Publishers in the United States, lists of Booksellers in Canada, Mexico, South America, Australia, etc.; lists of trade papers and organizations, best papers for reviewing books, etc. 8vo, cloth\$10.00

TRADE LIST ANNUAL 1928

Contains the latest catalogs of upward of 400 American publishers arranged alphabetically, with smaller lists in the front of the volume. Issued yearly in September. Thick 8vo, thumb index, cloth. \$4.50 PICTURE MAP OF THE HOLY LAND

A fascinating picture chart of Bible history for wall decoration. Drawn by Harold Haven Brown. Size 201/2 x 301/2 inches. Full colors. Price .

SEPTEMBER 15

AMERICAN FIRST EDITIONS

A series of Bibliographical Check Lists. Edited by Merle Johnson. Complete data of over 100 authors. Limited edition of 1000 copies. 8vo, cloth

OCTOBER 1

BUILDING OF A BOOK

Chapters on every step in the production and distribution of a book, each by an expert in his line. Edited by Frederick II. Hitchcock; 8vo, cloth

PRIVATE BOOK COLLECTORS

The addresses of over 2000 private book collectors with their hobbies mentioned. Compiled by J. A. Holden. 8vo, cloth\$15.00

OCTOBER 15

THE BOOKMAN'S MANUAL: A GUIDE TO LITERATURE By Bessie Graham. Fourth revised and enlarged edition. Thick 8vo, (probably) \$3.50

R. R. BOWKER CO., 62 W. 45th St., New York

Seven out of every ten readers of The Bookman own automobiles.*

Forty eight per cent of these cars cost between a thousand and twenty-two hundred dollars, —twenty-four per cent over twenty-two hundred.*

These readers, financially able to buy not one book, but many, look to the Bookman as their guide.

> *From a recent statistical survey

Can You Afford to Overlook
This Market?



"I'd rather be a woodshed in my father's backyard Than a first lootenant in the National Guard . . ."

So sang ex-sergeant Colburn to his wall-eyed horse. Busted, stripped of his stripes, in a few wild hours he cussed and fought his way to a commission in a new outfit—and then chucked it—deserted to rejoin his old gang as a buck private . . . He's one of the roughest, toughest characters that ever socked an M. P. in the eye. One of the swellest books the author of "Chevrons" and "Sergeant Eadie" ever wrote—THE TOP KICK, by Leonard Nason.

(Sept. 7th, \$2)

Blue prints for a world revolution

"This book," writes H. G. Wells, "is my religion. Everything else that I have been or done seems to me to have been contributory to or illustrative of these ideas and suggestions. My other writings, with hardly an exception, explore, try over, illuminate, comment upon or flower out of the essential matter that I here attempt at last to strip bare to its foundations . . . Here, given tentatively, is a scheme for all human conduct. It discusses what should man be doing and what should men be doing. This is one of those books that draw full-page reviews, are discussed on editorial pages, have articles written about them in critical journals, predominate in the conversation of thinking people - THE OPEN CONSPIRACY, by H. G. Wells. (Sept. 7th, \$2)

The barefooted ones

They went not literally shoeless but in sandals of rope; they slept on straw, ate no meat, were strictly confined to the cloister, and lived on alms. Their order was founded by one of the most remarkable women in history, the daughter of a noble Spanish line who in 1622, forty years after her death, was canonized as St. Teresa—ST. TERESA, by Mrs. Cecil Chesterton. (Sept. 7th, \$2.50)

"When I see the elephants, they seem in trouble with their pants..."

With the delicacy of immortal fantasy, Humbert Wolfe, famous author of Requiem, has written poems about animals, about doll's houses, kings and queens and fairies and Kensington Gardens—about Lewis Carroll, and the Brothers Grimm, Hans Christian Andersen and Kipling—about all the delightful people and things of childhood.—CURSORY RHYMES, by Humbert Wolfe.

(Sept. 7th, \$2)

When they called a rake a thistle

the man who was at once Duke of Queensberry, Marquis and Earl of Queensberry, Earl of Drumlanrig, Earl of Ruglen, Earl of March, and Knight of the most Ancient and Most Noble Order of the Thistle was, with Beau Brummell and Beau Nash, the sensation of the English social world in the 18th Century. He out-drank, out-gambled, out-loved and out-lived his contemporaries — THE STAR OF PICCADILLY, by Lewis Melville. (Sept. 7th, \$6)

The PUBLISHERS' WEEKLY

THE AMERICAN BOOKTRADE JOURNAL

NEW YORK, AUGUST 18, 1928

Starting a Department Store Rental Library

A Résumé of a Year's Activities of a New Rental Library and a Few Pointers on What Should and Should Not Be Done

Franklin M. Watts

The Geo. Innes Company of Wichita, Kansas

UR store is in a city of 100,000 inhabitants and has three good bookstores, as well as an independent rental library. One of the bookstores has a rental library. We have a book department that started operation in November,

Due to the number of calls for the rental library, and an investigation of the operating figures, it was decided to add one. We make no claims for phenomenal success. Our library is in an unusual location and has made money every month it has been in the store so we give an account of some of our specific problems and figures together with our results with the hope that maybe they will be of value to someone else.

Location.

Our main floor is dignified and is finished in American walnut. A rental library did not fit in with this background. Besides I think nothing is more annoying to a book clerk than to work for fifteen minutes with a fussy customer only to find that the customer wishes to rent not buy a book. I have found this situation a nuisance. The same must be true with other booksellers.

The only space available for a library was the basement so we placed our rental library there. And the people have gone

down to get the books. People who never purchase a thing in a basement store will park their Packards and come down with the books they have finished. Possibly it would have been more profitable to have the library near the books or on the second floor. With us it was the basement or nothing at all.

Equipment.

The store carpenter made us a satisfactory set of shelves, and a table was rescued from oblivion. We got an index, a cardboard box file, and 500 6x4 cards. These are kept alphabetically by author with the copies of a title numbered consecutively. This seems the fastest way to keep the records. Some day if business becomes brisker we shall have a Kardex file which will double the speed.

Rules.

We require no deposit nor reference. We have lost two books a month. We simply put the reader's name and address on the card as it is taken out.

Our rates are 3c. a day with a minimum charge of 15c. On non-fiction we charge just double if the book sells for \$3 or more.

In case of lost or damaged books or books that have been kept out so that the fees exceed the value of the book we charge the customer the retail price or if the book has been used considerably whatever the book is really worth.

Every transaction is for cash and we neither call for nor deliver books.

Operating Statistics.

The first month we averaged \$6 a day receipts, the second month \$7.92, the third \$9.24, the fourth \$10.89. We have one girl devote her entire time to the library. The department is charged for rent as well as for its share of administrative expenses.

Book Purchases.

In consultation with the controller we decided to start the library with a total investment of \$250 in books. After the first month we would charge off all books to expense as they were added. Any sales of books would be classed as income. When our receipts exceed the outgo we write off the original investment. In four months we have reduced our original investment to \$100 and hope to clear it up very soon.

A 1/3 of Receipt Ration Used.

As the cost of books is our largest expense we decided to fix a definite ratio of book expense to our total receipts. A library cannot be built without buying books. On the other hand it can't make money with too heavy expenditures. So we spend 1/3 of our receipts every month on new books. We start all over each month. So far we have used it up every month. Later on for some month we might not do so, but we shall never exceed it in any month. The reason for this is we do not want to be tempted to run the library without sufficient new books. It would be too suicidal.

Book Selection.

When all is said and done the success of a library rests primarily on the ability of the manager to select books the public wants. The library should not be a catchall for buyers' mistakes. Every book that is added should be added because it is felt that it will bring three times its cost in rents. If it will not then it should remain in the book department. We have found that in ordering books in advance it helps

to make a calculation of how many should go to the rental library at the time of the purchase. These are always added the day the book comes in. Sometimes we add more if the demand proves greater than expected.

Stretching the Budget.

In starting the library it is necessary to pick up a lot of books for a little money. Our rental libraries offer a good source of supply. Then it is often possible to get some popular books from overstocked retailers. The popular copyrights offer a fund of light novels and mystery stories. The publishers and wholesalers issue remainder lists that might contain some rentable titles. When we opened our library we purchased, among some other books, two copies of a title at 30c. each. We have received \$3.12 on one and \$2.87 on the other. This helps pay for some of my mistakes.

Disposal of Books.

A clean up sale now and then will make some money. The partially used copies of popular titles are eagerly purchased by libraries at moderate concessions.

The Jacket.

We saw that our best and practically only advertising medium would be the jacket so we made it attractive, using the cut of our building. It is printed in black and bright red on a good white stock. Too many libraries try to economize on printing and paper. Here they are wrong. There is no substitute for a striking and tasteful jacket.

Other Promotion.

We have done no promotion except a simple announcement from time to time. We use a slogan I developed some time ago. There is no copyright nor trademark on it so it may prove valuable. It is "Read the New Books While They Are Still New."

As has been indicated, everyone is pleased with the library. We did not expect too much from it. It makes money. We are entirely satisfied with the location. It has neither hurt nor hindered the book sales, and we feel it is a real addition to our store.

More Romans à Clef

A List of Novels with Characters Based on Real Persons

Compiled by Earle F. Walbridge

THIS list supplements a similar bibliography in the Publishers' Weekly for February 7, 1925. Chief among the several acknowledgments that might be made are thanks to Henry Wysham Lanier, editor of the Golden Book, for permission to reproduce material used by the compiler in an article entitled "Do Novelists Use Real People?" in the June, 1928, issue of that magazine, and to the New York Public Library, publisher of the compiler's

"Romans à Clef; With Additions." William H. Royce, an authority on Balzac, is the source of authority for the Balzac originals listed below.

Several of the following titles are listed here for the first time. With Nunnally Johnson, the compiler feels keen regret that prudence forbids him to set down in black and white any speculations as to the identity of Brett, Cohn, and all the rest in "The Sun Also Rises"!

ADAMS, SAMUEL HOPKINS. "REVELRY."

A daring picture of the late Warren G. Harding's presidential administration and of the "Ohio Gang" who hung on the skirts of that administration.

"Success."

Said to contain portraits of a well-known American owner and publisher of newspapers and his chief editorial writer.

ALCOTT, LOUISA M. "LITTLE WOMEN."

The elder Marches are her parents, Amos Bronson Alcott and Abba May Alcott. Meg, Beth and Amy are her sisters, Anna Alcott Pratt (John Brooke is John Pratt), Elizabeth Alcott, and May Alcott Nieriker. Jo is herself. Laurie is drawn from Ladislas Wisinewski, a young Polish boy whom she met on her first trip to Europe in 1865. Mr. Lawrence was her grandfather, Colonel Joseph May.

-"WORK."

Theodore Parker, who was kind to her during her first struggling days in Boston, is gratefully embodied in Mr. Power.

ATHERTON, GERTRUDE. "TOWER OF IVORY."

Margarete Styr was drawn from Mme. Mottl-Fassbender, according to Carl Van Vechten.

BALZAC, HONORE DE. "ALBERT SAVARUS."

The hero is Balzac himself. His boyhood is reflected in "Louis Lambert," and his young manhood in the Raphael de Valentin of "The Magic Skin."

—"Beatrix."

Félicité des Touches, who took the pseudonym of Camille Maupin, is drawn from George Sand; the Marquise de Rochefide is the Comtesse d'Agoult; Conti is Franz Liszt; and Claude Vignon is Gustav Planche.

"THE LILY OF THE VALLEY."

Henriette de Mortsauf is an idealized portrait of his mistress, Mme. de Berny.

"LOST ILLUSIONS," Part II. "A GREAT MAN OF THE PROVINCES IN PARIS."

Lucien de Rubempré was sketched from Albéric Second, a young Parisian writer; his friend Lousteau is Jules Janin, the celebrated critic; Daniel d'Arthez is a compound of Berryer, the orator, and Félix Pyat, the philosopher; and Michel Chrestien is Armand Carrel, the journalist.

-"THE MAGIC SKIN."

Mme. Récamier was probably the prototype of Fedora.

-"MODESTE MIGNON."

Canalis, the poet, is a sketch of the poet Lamartine.

-"PERE GORIOT."

Eugène de Rastignac, the hero of the "Comédie Humaine," who appears in this and twenty other novels, was modelled on the French statesman, Adolphe Thiers.

"LA RABOUILLEUSE."

Joseph Bridau is the noted painter, Eugène Delacroix.

-"SPLENDOURS AND MISERIES OF COURTESANS."

Baron de Nucingen, who appears in this and several other novels, is said to be a caricature of Baron James de Rothschild.

BEEDING, FRANCIS, pseud. (JOHN PALMER AND HILARY SAUNDERS). "THE SIX PROUD WALKERS."

Caffarelli, the Italian premier, bears a striking physical resemblance to Benito Mussolini.

BEER, THOMAS. "THE FAIR REWARDS."

George M. Cohan has somewhat profanely denied that he is the original of Mark Walling.

Belloc-Lowndes, Marie. "The Lodger."

Dr. Neill Cream, the London poisoner, probably formed part of the composite portrait drawn in the person of the Lodger.

-"WHAT REALLY HAPPENED."

Based on the Bravo mystery (see "The Bravo Mystery," by Sir John Hall).

BENNETT, ARNOLD. "LORD RAINGO."

Founded upon the personalities of Lord Beaverbrook and his father, a Scottish Presbyterian minister.

BENSON, EDWARD FREDERIC. "DAVID BLAIZE OF KING'S."

Oscar Browning, for eighteen years University Lecturer in History at Cambridge University, and a famous character there, appears in this book as Arthur Grav.

"Dodo."

In Benson's autobiographical book, "Mother," he leads one to believe that Lady Charles Beresford rather than Margot Asquith was in his mind's eye when he invented Dodo.

BLACK, WILLIAM. "MADCAP VIOLET."

Drawn from the late Dame Ellen Terry. Black, in revenge for a fancied slight, once introduced Brander Matthews into one of his stories as "Professor Maunder Bathos."

BLASCO-IBANEZ, VICENTE. "MARE NOSTRUM."

Freya Talberg, the German woman spy, is evidently drawn from Margaret Gertrud Zeller, better known as Mata Hari ("Eye of the Morning"), who was executed in Paris in October, 1916. See Basil Thompson's chapter on woman spies in his "My Experiences at Scotland Yard." Mata Hari also appears in Henry James Forman's "Fire of Youth."

BRONTE, ANNE. "THE TENANT OF WILDFELL HALL."

Huntingdon is drawn from her own dipsomaniac brother, Branwell.

BULWER-LYTTON, EDWARD. "LUCRETIA."

Charles Lamb's friend, Thomas Griffiths Wainewright, poet, painter, antiquarian, and "subtle and secret poisoner," is the original of Varney.

CABELL, JAMES BRANCH. "THE RIVET IN GRANDFATHER'S NECK."

'In two brief paragraphs in the first chapter . . . Cabell throws open the closet in which lie the bones of his own legend."-May Lamberton Becker.

CARROLL, LEWIS, pseud. (CHARLES LUTWIDGE DODGSON). "ALICE'S ADVEN-TURES IN WONDERLAND."

Every one in the book world should now be aware of the fact that "Alice" was written expressly for Alice Pleasance Liddell; perhaps fewer know that Tenniel (literally) drew the Duchess from Margarete Maultasch, Duchess of Tyrol, Lion Feuchtwanger's "Ugly Duchess."

CATHER, WILLA. "THE SONG OF THE LARK."

Thea Kronborg is drawn from Olive Fremstad, the great Wagnerian singer. CHESTERTON, GILBERT KEITH. "THE SECRET OF FATHER BROWN."

Canon O'Connor is the original of Father Brown.

CHURCHILL, WINSTON. "CONISTON."

Jethro Bass is said to have been drawn from Ruel Durkee, a political boss in Mr. Churchill's own state of New Hampshire.

COHEN, LESTER. "SWEEPINGS."

The Pardways of this novel are the Pardridge family of Chicago.

COLLINS, WILKIE. "THE MOONSTONE."

The original of Sergeant Cuff was Detective Inspector Whicher, in charge of the case of Constance Kent, who murdered her infant half-brother.

"THE WOMAN IN WHITE."

Bulwer-Lytton's somewhat unbalanced wife once gravely assured Collins that Count Fosco, the villain, must have been drawn from her husband.

CONRAD, JOSEPH. "THE SECRET AGENT."

The Home Secretary was drawn from Sir William Harcourt. Cooper, James Fenimore. "Leatherstocking Tales."

Natty Bumppo is "a composite from many Cooperstown suggestions, but in his main outlines undoubtedly suggested by Daniel Boone."-Carl van Doren. -"THE SPY."

Harvey Birch was drawn from an actual spy who served John Jay against the British. Mr. Harper is George Washington.

DEFOE, DANIEL. "ROBINSON CRUSOE."

Based on the story of Alexander Selcraig (or Selkirk), who spent four years or four months alone on the island of Juan Fernandez off the coast of Chile.

DELAND, MARGARET. "DR. LAVENDAR'S PEOPLE."

Dr. Lavendar, who figures in so many of Mrs. Deland's Old Chester stories, is said to have been drawn from the Rev. William Henry Campbell, D.D., once president of Rutgers College, New Brunswick, N. J.

DICKENS, CHARLES. "A TALE OF TWO CITIES."

Stryver was studied from the lawyer-actor, Edwin James, whose dubious activities kept him crossing the Atlantic at frequent intervals. Darnay was drawn from Henry Francis de La Motte, Baron Deckham.

DELL, FLOYD. "AN OLD MAN'S FOLLY."

Sanford Peyton, the pro-war Socialist, is a portrait of Upton Sinclair. Dostoevsky, Fyodor. "The Possessed."

Turgenev is caricatured in the character of Karmazinov.

Douglas, Norman. "South Wind."

"Bashakuloff . . . is obviously derived from Rasputin and another holy Russian impostor whose name I cannot recall . . . Miss Wilberforce has been put together out of some twelve dames of that particular alcoholic temperament whom it has been my privilege to know."-The author.

DREISER, THEODORE. "AN AMERICAN TRAGEDY."

Clyde Griffiths is based on Chester Gillette, who murdered Grace Brown at Big Moose Lake in the Adirondacks in 1906.

Du Maurier, George. "Trilby."

Taffy Wynne had for his prototype Joseph Rowley, a magistrate, and the

Laird was copied from T. R. Lamont, a portrait painter. Little Billee is a portrait of Frederick Walker. Joe Sibley was based on Whistler in Trilby's serial form but was modified, on Whistler's objection, before the story appeared in book form. [See story of Trilby's publication on pages 560-565 of this issue.]

DUNTON, JAMES G. "THE MURDERS IN LOVERS' LANE."

Based on the Hall-Mills case.

"MOTHER KNOWS BEST." FERBER, EDNA.

"In a short story she is charged with having employed certain characteristics of Miss Elsie Janis and Miss Janis's mother, and in "Show Boat" she was compelled to change the name of a politician from Tom Taggart to Sam Maddock. largely because the wounded original, Mr. Taggart himself, threatened to go to law about it."-Nunnally Johnson in the New York Evening Post, June 15, 1928.

FITZGERALD, F. SCOTT. "THE BEAUTIFUL AND DAMNED."

A suspected caricature of Edmund Wilson in this novel was the cause of Mr. Wilson's introducing a disturbing young novelist in his play "The Crime in the Whistler Room," according to Alexander Woollcott.

FORD, FORD MADOX. "SOME DO NOT."

"Christopher Tietjens' prototype was Ford's partner, or backer, in the founding of The English Review-Arthur Pearson Marwood."-Isabel Paterson.

FRANCE, ANATOLE. "PENGUIN ISLAND."

Peyrot represents Alfred Dreyfus of the famous Dreyfus case. Choulette, in "The Red Lily," is Verlaine.

NKAU, GILBERT. "THE STORY OF ALIETTE BRUNTON."

FRANKAU, GILBERT.

A supposedly autobiographical novel published on the day he married his third wife, according to the New Yorker.

HAGGARD, SIR HENRY RIDER. "ALLAN QUATERMAIN."

Allan is founded on the great African hunter, F. C. Selous.

GERHARDI, WILLIAM. "EVA'S APPLES."

Vernon Sprott is a portrait of Arnold Bennett and Lord Ottercove of Lord Beaverbrook.

HENRY, O., pseud. (SYDNEY PORTER). "A RETRIEVED REFORMATION."

Jimmy Valentine was drawn from Jimmy Connors, a fellow-prisoner of Porter's in the Ohio State Penitentiary.

HERRICK, ROBERT. "THE MASTER OF THE INN."

Reflects much of the personality of Dr. John George Gehring, in whose honor the Neurological Institute has dedicated a complete hospital ward in its new uptown home in New York City.

HOPE, SIR ANTHONY. "THE GREAT MISS DRIVER."

Jenny Driver was founded on the personality of Queen Elizabeth.

-"QUISANTE."

Based on episodes in Disraeli's life, in which he received the support and backing of the brothers Lord George and Lord Henry Bentinck. The brothers are represented by Lord Richard and Lord James Benyon, and Quisanté is Disraeli himself.

KYNE, PETER B. "CAPPY RICKS."

Drawn from Captain Robert Dollar, owner of the Dollar Lines.

LATIMER, MARGERY. "WE ARE INCREDIBLE."

Hester is said to be a portrait of Zona Gale, the novelist.

LESLIE, SHANE. "THE CANTAB." (Suppressed.)

Baron Oliver Brownlow is an ill-natured portrait of Oscar Browning. Corvo also appears under a thin disguise.

LEWIS. SINCLAIR. "ELMER GANTRY."

Newspaper stories at the time of the publication of this novel ascribed the personality of Elmer Gantry to Dr. I. M. Hargett, pastor of the Grand Avenue Church in Kansas City; Frank Shallard to the Rev. L. M. Birkhead, a Unitarian minister; and Sharon Falconer to Aimee Semple MacPherson.

HECHT, BEN. "COUNT BRUGA."

According to G. D. Eaton of Plain Talk, this novel is an uproarious farce in which Maxwell Bodenheim is the Count. Bodenheim's "Ninth Avenue" in turn contained a portrait of Hecht.

LONDON, JACK. "MARTIN EDEN."

An autobiographical novel which with "John Barleycorn" gives a wellrounded picture of London's early life.

MACKENZIE, COMPTON. "VESTAL FIRE."

Duncan Maxwell is obviously Norman Douglas.

MARSHALL, JAMES. "ORDEAL BY GLORY."

John Hoyer is drawn from John Peter Altgeld, the Illinois governor who pardoned the Haymarket rioters.

MORIER, JAMES. "THE ADVENTURES OF HAJJI BABA OF ISPAHAN."

Based on a Persian envoy to England, Mirza Abul Hassan, who figures under the name of Mirza Firouz in this novel and in "Hajji Baba in England." PHILLIPS, DAVID GRAHAM. "THE COST."

Founded on episodes in the life of the late Senator Albert J. Beveridge.

POE, EDGAR ALLAN. "THE MYSTERY OF MARIE ROGET."

Based on the murder of Mary Rogers of New York (not to be confused with Vermont's most famous murderess).

PROUST, MARCEL. "REMEMBRANCE OF THINGS PAST."

According to Pierre-Quint's "Marcel Proust," Laure Heyman suggested the character of Odette de Crécy; the Comte Bertrand de Fénelon, that of Saint-Loup; while Charles Haas was utilized for Swann. Baron de Charlus is an unmistakable portrait of "Count Robert" de Montesquiou, the des Esseintes of Huysmans' "A Rebours" and the Peacock of Edmond Rostand's barnyard drama, "Chantecleer." The painter Monet served as an original for Elstir.

RICKARD, MRS. VICTOR. "NOT SUFFICIENT EVIDENCE."

Like Mrs. Belloc-Lowndes's "What Really Happened," this is based on the Bravo mystery.

ROBERTS, CECIL. "SCISSORS."

Sir Philip Gibbs appears as Phipps, the war correspondent, and Rupert Brooke as Ronald Stream.

SAKI, pseud. (HECTOR HUGH MUNRO). "THE UNBEARABLE BASSINGTON." An incidental character is "Sherard Blaw, the dramatist who had discovered himself, and who had given so ungrudgingly of his discovery to the world." Who can this be?

SCHUBIN, OSSIP. "ASBEIN."

Translated from the Russian. Anton Rubinstein, pianist and composer, is supposed to be the original of Boris Lensky.

SCOTT, SIR WALTER. "IVANHOE."

Rebecca is drawn from "a forgotten lady of the Quaker City"—Rebecca Gratz, a friend of Washington Irving's fiancée, Mathilda Hoffman.

-"REDGAUNTLET."

Hugh Redgauntlet was Sir Robert Grierson, Laird of Lag, detested and feared in Nithsdale, his own country, as a persecutor of the Covenanters.

SCUDÉRY, MADELEINE DE. "CLÉLIE."

One of the first of the true romans à clef, published between 1654 and 1661. Clarisse represents Ninon de Lenclos, and Lyriane, Madame de Maintenon.

SHAW, GEORGE BERNARD. "LOVE AMONG THE ARTISTS."

Owen Jack is partly founded on Ludwig van Beethoven.

STERNE, LAURENCE. "TRISTRAM SHANDY."

Parson Yorick is Sterne himself; Eugenius, his friend John Hall-Stevenson, who enjoyed the worst reputation in England. The peculiar Dr. Kunastrokius was based on the celebrated Dr. Richard Mead, and Dr. Slop on Dr. John Burton.

STEVENSON, ROBERT LOUIS. "DR. JEKYLL AND MR. HYDE."

Deacon Brodie, the Edinburgh murderer, was the original of Dr. Jekyll (and Mr. Hyde), and Mr. Mowbray, legal adviser of the Stevenson family, of Mr. Utterson.

STOWE, HARRIET BEECHER. "UNCLE TOM'S CABIN."

Josiah Herndon, whom Mrs. Stowe knew in her Cincinnati days, was the original of Uncle Tom. Eliza was not only a real character but also actually crossed the ice.

SWIFT, JONATHAN. "GULLIVER'S TRAVELS."

Possibly suggested by the life and adventures of Cyrano de Bergerac.

THACKERAY, WILLIAM MAKEPEACE. "THE NEWCOMES."

Thackeray's step-father, Major Carmichael Smyth, was the original of Colonel Newcome. William Proctor, one of his Bohemian acquaintances, was the prototype of Frederick Bayham.

TROLLOPE, ANTHONY. "PHINEAS FINN."

Daubeny is intended to represent Disraeli.

-"THE THREE CLERKS."

Sir Gregory Hardlines is an unfavorable impression of Sir Charles Trevelyan, and Sir Warwick West End of Sir Stafford Northcote, then Chancellor of the Exchequer.

VACHELL, HORACE ANNESLEY. "QUINNEYS'."

The original Quinney is Thomas Bournemouth, author of "Old Beautiful."

VAN VECHTEN, CARL. "NIGGER HEAVEN."

Russett Durwood, editor of the American Mars, bears a strong resemblance to H. L. Mencken, editor of the American Mercury.

WELLS, H. G. "MEN LIKE GODS."

Cecil Burleigh recalls Arthur Balfour, and Rupert Catskill, Secretary of State for War, seems to be a rap at Winston Churchill.

-"MR. BRITLING SEES IT THROUGH."

Lawrence Carmine is drawn from Cranmer-Byng, the Orientalist; the American, Direck, from Ralph Blumenfeld, American-born editor of the Daily Express, with overtones of Arthur Brisbane; and Lady Homartyn from Lady Warwick, known as the Red Countess.

-"Tono-Bungay."

Violet Hunt, once Mrs. Ford Madox Ford, says in "I Have This to Say" that she is the original of Violet.

WHITE, STEWART EDWARD. "ROSE DAWN."

Gordon Carlson is a portrait of Robert Cameron Rogers, author of "The Rosary."

WILDER, THORNTON. "THE BRIDGE OF SAN LUIS REY."

The Marquesa de Montemayor and Doña Clara are based on Madame de Sévigné and her daughter.

WISTER, OWEN. "THE VIRGINIAN."

The Virginian was studied from Col. George R. Shanton, formerly chief of the insular police at Panama and Porto Rico.

WYLIE, ELINOR. "THE ORPHAN ANGEL."
Shiloh, the hero, is Percy Bysshe Shelley.

In the Bookmarket

A PRIZE of \$250 is being offered by the Oxford University Press for a new jacket for its World's Classics series. The contest closes November 1st, 1928, and the publishers reserve the right to purchase for a fee of \$30 any submitted

design that does not win the prize. All unsuccessful designs will be returned to the artists. The Press has prepared a poster outlining the competition and its rules which will be sent to art schools, bookstores and artists, on request.

Payson & Clarke have announced a new book by Gertrude Stein called "Useful Knowledge." Miss Stein is one of the most perplexing of the moderns. Her style has all the appearance of

simplicity but is so repetitive in its phrasing and its ideas that it requires a thoro schooling in its aims and its eccentricities to be intelligible. And the publishers in their catalog do not bend towards simplification. They describe the book in part as follows: "Useful Knowledge has been put together from every little that helps to be American. Once in talking and saying that in America the best material is used in the cheapest things because the cheapest things have to be made of the best material to make them worth while making it, it is really that it has come to be a romantic thing that has been so added to the history of living for a whole generation. It is. Romance is everything and the very best material should make the cheapest thing is making into living the romance of human being." & & &

Walter (N. Y. EveGraphic) Winchell is pen-and-inking it with Simon & Schuster. The outcome of it all will be a tome tagged "Making Whoopee." * * * * The Viking Press having launched "The Happy Mountain," both wisely and well, and brought its author Maristan Chapman to New York, now announces its interest-

ing fall list. Among its contents are two volumes by Lion Feuchtwanger, "Pep," a volume of poems on America by one who has never been here, and "Two Anglo-Saxon Plays." There is also to be published on August 20th a biography of

"Elizabeth Chudleigh,"
(The Duchess of Kingston)
written by Beatrice Curtis
Brown,

Nicholas L. Brown announces for this month "Public Utilities and the Law" by William M. Wherry. This is the first book in which the legal relations of Public Service Corporations to the public are discussed by a lawyer who has worked out the principles in successful litigation and practice. It aims

to bring about a better understanding between Public Utility Companies and the Public, and to the great advantage of both.

Holt is announcing with a fanfare two first novels by young women for Septem-"Fire of Spring" is by Dorothy Coursen, a native of Michigan, who seems to have lived all over the United States and occupied herself variously. She is now 27 years old and lives in an eastern New York county with her two sons. "Fire of Spring" is a stream-of-consciousness novel, chiefly concerned with the inner tumult of a young girl's adolescence. "Cullum" by E. Arnot Robertson was one of the most enthusiastically reviewed and popular novels of the past Spring season in England. Miss Robertson, who is 25 years old, has flaming red hair, and was the original of James McBey's well-known Academy portrait, "Red Haired Girl." & &

Doubleday, Doran have just issued a new book by Rachel Field, "Polly Patchwork," as a companion volume to "An Alphabet for Boys and Girls" and "A Little Book of Days." Its bright jacket has been used by the publishers on their juvenile catalog.



Gertrude Stein

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R. R. BOWKER F. G. MELCHER

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I HOLD every man a debtor to his profession, from the which, as men of course do seek to receive countenance and profit, so ought they of duty to endeavor themselves, by way of amends, to be a help and ornament thereunto.

—Bacon.

Children's Book Week

TEN years old! Children's Book Week will have its tenth birthday in November, and from now on will be a grown-up experienced helper in every bookshop in the country. In its toddling and creeping days it was sometimes merely tolerated.

But Children's Book Week has proved its worth. The bookseller plans carefully to make the event important to his own store and to his whole community. The schools welcome the coming of Book Week. Reading is emphasized in the school program not only for its obvious connections with the curriculum, but for the diversion to be found within the covers of a good book.

Book Week was organized to dramatize and intensify national interest in children's reading. The American Library Association, the Boy Scouts of America, the American Booksellers' Association and a group of publishers planned the first observance. Now many additional national organizations take part.

In many towns the entire community joins in this annual book festival, the churches, women's clubs, business men's clubs, parent-teacher associations, schools, department stores, bookstores, libraries, and newspapers all participating.

Copyright Applications

ROBABLY book publishers understand the necessity for precision in applications for copyright better than most clients of the Copyright Office, but even they are not always exact and infallible, and the total waste of time, effort and therefore money in defective applications for copyright, taken by and large, is indeed startling. In fact, the indifference and carelessness of copyright applicants is almost beyond belief. The daily report of the distribution of copyright remittances shows in a recent week the following percentage, one day following another, of copyright applications so defective that prompt action could not be taken: 19 per cent., 28 per cent., 42 per cent., 16 per cent., 25 per cent. and 22 per cent. The Copyright Office has accordingly found it necessary to take drastic action and in recent months has made it a practice to return all the defective material-the remittance, the application and the copies when they are not bulky and are not books. This has produced some betterment, but the proportion of unusable material is still surprisingly large.

All this, it is evident, militates in its measure against the policy of economy and efficiency for which the President stands, and the Copyright Office is but one example of what can be done by citizens to back up good administration and save waste, in time, effort and money, thruout the enormous operations of the government.

It is waste, of course, on both sides, in detail on the part of copyright applicants and in gross on the part of the government agency for handling copyright business.

A word to the wise ought to be sufficient, and so far as this warning meets the eyes of copyright applicants we hope it will be honored. It may be also in order to suggest that trade publications and officials of societies like the Authors' League of America should make it a point to advise their clients in the same direction of helping instead of hindering the government agencies which are put at their service, in this particular the Copyright Office, under the admirable organization of Register Solberg.

Limited First Editions

LONG with the new movement to supply booklovers with finely printed editions of both new and standard books, a new experiment is being tried, that of publishing special editions of the new books of current authors under a separate imprint from that of the trade edition. Some publishers found that there is a real demand for these large paper editions, but have reached the conclusion that these volumes could be better handled thru a separate channel. This program is set forth in the fall announcements of the Random House, the organization formed a year ago to create and distribute books of typographical interest. Their announcement includes the listing of books with the Crosby Gaige imprint. Mr. Gaige has on his list the new Lytton Strachey biography, undoubtedly an outstanding book, which will eventually be published in the trade edition by Harcourt. The special edition, a beautiful piece of American bookmaking, is to be signed, the price to be \$20. Sandburg's new book of poems, "Good Morning America," is to be similarly put out in a limited edition at \$15, and Virginia Woolf's new biography, "Orlando," 600 copies, at \$15. Putnam's have made the same kind of contract with Philip Guedalla for his "Bonnet and Shawl," a book of esseys, of which there will be 250 signed copies from Crosby Gaige. Besides this, we see on the Gaige list Edwin Arlington Robinson's "Sonnets," 9 unpublished poems in a volume of 94, signed edition; Thomas Hardy's story, "Old Mrs. Chundle," the only hitherto unpublished Hardy item; Conrad's unfinished novel; "The Sisters"; and Tomlinson's "Essays on Hardy." The typography of all of these books is being done by distinguished printers (Bruce Rogers, Pynson Printers, W. A. Dwiggins, Frederic Warde), and the editions are limited to from 200 to 800 copies, prices ranging from \$10 to \$20.

This program, with so many books of outstanding literary significance and planned by such outstanding printers, brings an entirely new element into bookselling and brings a new problem to the collector of first editions, as the large paper editions now will bear a different imprint

from the trade edition. Another new element of this plan is that there are really three publishers involved in the contract, the publisher of the trade edition and the publisher of the special edition, and the Random House to take care of the advertising and distribution.

The Macy Controversy Revived

C. RIEGEL, editor of a trade magazine and student of problems of credit, published last year a volume entitled "The Yellow Book of the Macy Controversy and the Credit Question. This book is now rearranged in slightly more popular form and entitled "Barnum and Bunk-An Exposure of R. H. Macy & Company." Mr. Riegel's chief conten-. tion is that the claim of R. H. Macy & Company that they sell for 6 per cent. less than others do because of the fact that they do solely a cash business is misleading to the public and not based on facts. states that "Credit is the axis on which the commercial world revolves and he who injects into it fear, caution and suspicion puts sand in the bearings." He claims that "The cash policy store is a vanishing species and only a few large ones remain." He has gathered a mass of facts to prove that the store giving credit not only cannot save 6 per cent. to pass on to its cutomers, but it is doubtful whether it can make any saving to offset the advantages of the credit system which has been so largely adopted."

The controversy is of fundamental interest to all types of stores, and Mr. Riegel quotes the report of the Better Business Bureau of New York City, which appointed a committee to investigate this claim that the Macy prices were 6 per cent. lower than elsewhere. The committee stated, "We believe we should now make formal request of R. H. Macy & Company that the statements 'Lowest in the city prices and 6 per cent. less than elsewhere' be eliminated from future advertising on the ground that such statements are by no means universally true and therefore are misleading to the public and unfair to your competitors." On June 10th, 1926, the Better Business Bureau published in booklet form a shopping survey of price comparisons of 244 standard articles which showed that the average prices of all articles were 141/2 per cent.

higher in Macy's than elsewhere. After interchange of correspondence, R. H. Macy & Company was asked to resign its membership in the Better Business Bureau.

"How did Macy's arrive at the figure 6?" asks Mr. Riegel. "It was the magic number for their purpose. Far better than 7, or 8, or 5. All numbers other than 6 would have left something to explain, while 6 glides easily into the mind because it is readily associated with the legal rate of interest and the unreasoning layman accepts it as a logical saving for a cash transaction. He does not stop to think that the legal rate of interest means per annum, nor that cash business might have certain costs that do not exist in a credit store."

Mr. Riegel also quotes from the Macy testimony in connection with the Capper-Kelly Bill: "We have in practically every one of our departments brands of our own, merchandise which we sell under our own brand; in fact, we much prefer to sell merchandise of our own rather than merchandise carried in the name of someone else."

"Macy's cost of doing business," says Mr. Riegel, "is about 30 per cent. . . . The fact is that the purpose of a retailer in selling trade-marked merchandise at a loss is to win a confidence with the consumer that is later to be betrayed, and, in the testimony of Macy the game is laid bare." Mr. Riegel finds that the losses of the large credit stores are often as low as 1/10 of 1 per cent. and that the claim of a 6 per cent. difference between the cost of cash and credit is entirely unfair to business in general.

The volume was published by the Riegel Corporation of New York at 225 West 34th Street.

NOTICE

Publishers are reminded that the Fall Announcement Number of the Publishers' Weekly will be issued under date of September 22nd. Lists of new and forthcoming titles for inclusion without charge in the Index should be sent in before Sept. 1st.

Morley to Produce Plays in Hoboken

HRISTOPHER MORLEY has announced that he will try his hand at producing. For his venture he has acquired the old Rialto Theatre in Hoboken, N. J., across the river from New York. Beginning Labor Day Mr. Morley plans to present not only new plays but revivals. Harry Wagstaff Gribble, author of "March Hares," will direct the plays and Cleon Throckmorton, stage designer, and Conrad Milliken will also be connected with Mr. Morley. It is hoped to form a permanent stock company. No further details of the plans are now known tho Mr. Morley has promised that an announcement of interest would be made in the near future.

Halliburton Swims Thru the Panama Canal

MUCH interest is centering around the Panama Canal these days. Richard Halliburton, author of "The Royal Road to Romance" and "The Glorious Adventure" has received permission to swim thru and is proceeding from Cristobal to Balboa accompanied by a launch with an American soldier on board armed with a rifle to protect Halliburton from alligators. The distance thru the canal is 50 miles. He is making no attempt at breaking records. He is not a long distance swimmer, his longest previous effort having been the swim, a distance of five miles, across the Hellespont.

Committee of Teachers Making New Book List

A HOME reading list for young people in school grades 7-12 is now in preparation by the National Council of Teachers of English. The chairman of a committee of 100 who are working on this is Stella S. Center, 90 Morningside Drive, New York City. Miss Center would be glad to have suggestions from publishers of books on their lists that would be especially suitable for inclusion. The list will be given wide publicity thruout the country.

Boston Booktrade News

Dale Warren
Houghton Mifflin Co.

COMETHING decidedly new is to come out of Boston this fall-a Christmas catalog issued jointly by the Boston booktrade. It is to be similar in size and format to the Old Corner Book News and will be compiled by its able editor, Dorothea Lawrence Mann. catalog is to be issued the end of Novemher and the estimated circulation is between one hundred and one hundred and fifty thousand. The bookstores by which it is distributed will have their own distinctive cover and title, so that the individuality of the store will be preserved for the benefit of its patrons. Three hundred of the leading fall books will be listed, each carrying a fifty-word description. The selection of the titles to be included is in the hands of a committee consisting of Richard F. Fuller of the Old Corner Bookstore, E. A. Pitman, manager of the book department of Jordan, Marsh and Company, I. R. Webber of Lauriat's, Morton DeWolfe of DeWolfe and Fiske, Charles Belden of the Boston Public Library, Edwin F. Edgett, literary editor of the Transcript, and John Clair Minot, literary editor of the Herald.

Andrew McCance of Smith and McCance reports a steady flow of summer customers, saying that everyone who visits the State House also visits the bookshop if only to invest in a guide to the city. The hot weather has stimulated interest in mystery stories and in such non-fiction titles as Byrd's "Skyward" and Lindbergh's "We." Mr. McCance is just back from two weeks in Canada.

Margot Amory, now Mrs. Phillips Ketchum, of the Dartmouth Bookstall, is spending a part of her honeymoon in London, buying some selected eighteenth century books which will be prominently featured in the fall catalog which the Bookstall is to issue in October.

Dorothy Cottrell, the Australian "discovery" whose first novel "The Singing Gold" Houghton Mifflin Company will issue after serialization in the Ladies' Home Journal writes her publishers that she is planning a trip to America in the fall. Little, Brown and Company are expecting visits from E. Phillips Oppenheim and Jeffery Farnol.

Mrs. William G. Perry of the Dartmouth Bookstall finds that the exhibition and sale of English sporting pictures which she has been holding this summer has brought many new customers to the Bookstall and has been exceedingly good advertising for the sporting books which the shop is featuring. In this venture of acting as the American Agency for the Sporting Galleries, Ltd., of London, Mrs. Perry has had the cooperation of The Sportsman, one of Boston's youngest and worthiest entrants into the magazine field. "We have found much interest lately," says Mrs. Perry, "in our importations of current English books, in fact the demand has been so great that we find it difficult to keep up to it. The. novels of Mary Webb, for instance, have met with great appreciation." A summer best seller reported by the Bookstall is "French Leave," the new Somerville and Ross story of student life in Paris and fox hunting in Ireland.

Benjamin H. Ticknor of Houghton Mifflin Company is back at his desk after a vacation of six weeks spent in France and England.

For the first time in several years the Old Corner Bookstore imprint appears on the title page of a new book. The volume in question is "Some Annals of Nahant" by Fred A. Wilson, Trustee of the Nahant Public Library.

The Radcliffe Rambler, an itinerant bookshop, has just started out on a tour of New England with Miss Margaret Follin of Brookline and Miss Barbara of Cambridge in charge.

The \$4,000 prize contest for a story for boys conducted jointly by Little, Brown and Company and Boys' Life, ended July 1st. The publishers are in on two other prize contests and are-busy reading the manuscripts received: one for the best unpublished work on American history submitted before October 1st; the other for the Atlantic Monthly Press prize of \$5,000 for the most interesting biography submitted before May 1, 1929. The \$25,000 War Novel Competition sponsored by Houghton Mifflin Company and the American Legion Monthly is bringing inquiries from all over the world.

A well-equipped new building at 240 Newbury Street now houses the Boston offices of the Macmillan Company which has recently removed from 30 Huntington Avenue. Particularly attractive is the Book Room, decorated in the manner of an Old English library with no suggestion of a commercial bookshop. The Boston branch now handles the entire business of the Macmillan Company in New England and has been reorganized as a complete unit of the company. The manager is Francis J. Flagg; the trade manager, Philip Hodge.

Poetry Society Plans Memorial to Tennyson

AMERICANS will soon be called upon to contribute money to buy Aldworth, the home which Tennyson built for himself on the summit of Blackdown. The English Poetry Society is about to open a subscription for its purchase as a shrine to the author of "In Memoriam." The Maharajah of Baroda bought the place in 1920 and allowed the public to visit under reasonable restrictions, but the Maharajah is dead, and the estate has passed into other hands. Tennyson has as many readers in America as in England, and some of his most enthu-

siastic collectors live in this country. Aldworth should be made a permanent Tennyson memorial, and America will do her part to establish it.

\$7,500 Novel Contest

PRIZE of \$7,500 is offered by Frederick A. Stokes Company and the New McClure's Magazine for the best mystery detective novel submitted to them before January 1st, 1929. The competition is being handled by Curtis Brown. Ltd., and is open to everyone, regardless of residence or nationality. The New Mc-Clure's will pay \$5,000 for all serial rights and Stokes will pay \$2,500 in advance on account of a royalty of 15 per cent. of the published price of all copies of the book sold in the United States, and 71/2 per cent. on all copies sold in Canada. On cheap editions they will pay the usual 50 per cent. of the amount received by them. The magazine will begin serializing the story in the Spring of 1929, and Stokes will publish the book in the Fall of the same year. Further information may be had by writing to Curtis Brown, Ltd., or the Frederick A. Stokes Company, both of New York.

Light Fiction Poster

NCE again Michael Gross has prepared a poster for distribution to bookstores. This time it is concerned with books for summer reading. In addition to the reproductions of the jackets of the selected books there is a design of a girl reposing on a beach against a sunset. She is, of course, reading, and on the blue water a sail-boat stands out against the horizon. The lettering on the poster reads: "Light Fiction for Restful Hours." The books that are represented are "The Battle of the Horizons" by Sylvia Thompson, Little, Brown; "Bambi," by Felix Salten, Simon & Schuster; "The Happy Mountain" by Maristan Chapman, Viking; "Where the Loon Calls" by Harry Sinclair Drago, Macaulay; "Swan Song" by John Gals-worthy, Scribner; "The Island of Captain Sparrow," Cosmopolitan; "Tide of Empire" by Peter B. Kyne, Cosmopolitan, and "Heavenly Discourse" by Charles Erskine Scott Wood in its new edition which was published by Macy-Masius.

Changes in Price

D. APPLETON & COMPANY
"Rural Credits" by Myron T. Herrick has been increased from \$2.75 to \$3.00.

Obituary Note LOUIS TRACY

Louis Tracy, author and journalist, died at his home in Kent on August 13th at the age of 65. He was born in Liverpool. Mr. Tracy lived most of his life in England tho he spent 4 years in India and visited this country several times. During the war he lectured and wrote extensively on the war in favor of the allied cause. Among his volumes were "Wings of the Morning," "Waifs of Circumstance," "The Park Lane Mystery," "The Black Cat," "The Third Miracle" and "The Woman in the Case."

Personal Notes

Wallis Howe, Jr., for the past five years connected with the Atlantic Monthly Company, has been appointed Financial Advertising Manager for the newly formed Quality Three,—Atlantic Monthly, Harper's Magazine and Scribner's. He will retain the Eastern managership of the Atlantic Monthly, and also the editorship of the Atlantic Bookshelf.

GEORGE A. PLIMPTON, senior member of the firm of Ginn & Company, sailed for Europe on the Berengaria August 8th. Mr. Plimpton has been invited to read a paper on his library of mathematical manuscripts and early printed books before the International Mathematical Association, which meets at Bologna, Italy, the first week in September.

SAMUEL L. Dorsey has just joined the selling staff of the Garden City Publishing Company, covering Chicago and the middle western territory. He can be reached thru the Chicago office of Doubleday, Doran & Company, People's Gas Building.

WILLIAM F. HOBSON, Putnam's representative in the Pacific Coast territory, is now handling the line of the Stanford University Press.

Periodical Note

The Columbian Monthly (formerly The New American) attempting to present "a supremely intellectual expression of the Continental view blended to the taste of a discriminating American reader," is at 1860 Broadway, New York. Edward Corsi is the editor and Jules R. Arbocz the general manager.

Business Notes

PHILADELPHIA, PA.—The Black Oak Bookshop has been opened by Glenn W. Clark at 5144 Larchwood Ave.

WACO, TEXAS.—A. F. Von Blon, 416 Franklin Avenue, has taken over the stock and good will of the Students' School Book Exchange.

Record of American Book Production, July, 1928*

New Pooles New Books New English And oth Foreign Authors Wannfacture Manufacture Imported Informations	er
New J New Pampl Ameri Autho Ameri Manuj Import	Total
	_
Philosophy 17 1 2 15 - 5	20
Religion 32 2 3 24 - 13	37
Sociology, Economics 40 2 10 36 1 15	52
Law 9 - 1 8 - 2	10
Education 11 - 3 13 1 -	14
Philology 16 1 1 12 2 4	18
Science 26 5 6 30 - 7	37
Technical Books 20 3 3 23 - 3	26
Medicine 27 5 3 31 - 4	35
Agriculture 9 1 9 18 - 1	19
Domestie Economy 3 1 1 5	5
Business 8 1 - 7 - 3	9
Fine Arts 10 1 3 8 1 5	14
Music 5 3 - 3	. 5
Games 11 1 1 10 - 3	13
General Literature 13 4 - 10 - 7	17
Poetry, Drama 30 9 39 64 8 6	78
Fiction 62 65 - 86 30 11 1	127
Juvenile 36 6 5 45 2 -	47
History 27 1 2 16 1 13	30
Geography 22 1 2 11 2 12	25
Biography 37 1 3 28 - 13	43
Miscellaneous 2 - 2 4	4
473 111 99 507 48 128 6	83

^{*}In July, 1927, 589 new books, 146 new editions and 93 pamphlets were recorded, a total of 848.

The Weekly Record of New Publications

HIS aims to be a complete and acrate record of American book publications. Pamphlets will be included only if of special value. Publishers should send copies of all books promptly for annotation and entry, and the receipt of advance copies insures record simultaneous with publication. The annotations are descriptive, not critical; intended to place not to judge the books. Pamphlet material and books of lesser trade interest are listed in smaller type.

The entry is transcribed from title page when the book is sent for record. Prices are added except when not supplied by publisher or obtain-able only on specific request, in which case word "apply" is used. When not specified the binding is "cloth."

Imprint date or best available date, preferably copyright date in bracket, is always stated, except when imprint date and copyright date agree and are of the current year, in which case only "c" is used. No ascertainable date is designated

Sizes are indicated as follows: F (folio: over 30 centimeters high); Q (410: under 30 cm.): O (8vo: 25 cm.); D (12mo: 20 cm.); S (16mo: 17½ cm.); T (24mo: 15 cm.); sq., obl., nar., designate square, oblong, narrow.

Allsopp, Frederick William

Albert Pike; a biography. 388p. (2p. bibl.) il. O c. Little Rock, Ark., Parke-Harper Co.

The life story of a pioneer of the southwest.

Aspinwall, Marguerite

The caravan girls. 259p. il. D [c.'28] Y., Century

The strange disappearance of a rare violin and other mysteries confront five young people who are taking a delicate mother on a camping trip thru the South.

Barnes, Djuna

Ryder; il. by the author [fiction]. 334p. O c. N. Y., Horace Liveright, 61 W. 48th St. \$3

Bates, Clara Doty

The three little pigs. no p. il. (pt. col.) S (Volland's "read me a story" bks.) [c.'28] Joliet, Ill., Volland bds. 50 c.

Benedeit The Anglo-Norman voyage of St. Brendan; a poem of the early twelfth century; ed. by E. G. R. Waters. 414p. O '28 N. Y., Oxford

Bennett, C. M. Mutiny Island. 303p. il. D [c. '28] N. Y.,

A pirate story for boys or men.

Bennetts, Rev. H. J. T.

Prayers for the sick, the dying and the departed, from sources ancient and modern. 85p. (3p. bibl.) S ['28] Milwaukee, Morehouse

Berkey, Charles P., and Morris, Frederick K. Geology of Mongolia; 2 v. 475p. il., maps Q'28 N. Y., Putnam \$10

Betz, Frederick, and Betz, Gottlieb Augustus Modern German reader; Deutschland in Wort und Bild. 293p. il. D (Heath's modern lang. ser.) [c. '28] N. Y., Heath \$1.40

Bliss, Douglas Percy

A history of wood-engraving. 279p. (4p. bibl.) il., diagrs. O '28 N. Y., Dutton

buck. \$10

From the earliest times to the present, with many illustrations.

Borrow, George, ed.

Celebrated trials and remarkable cases of criminal jurisprudence, from the earliest records to the year 1825; 2 v.; 2nd ed. various p. il. O '28 N. Y., Payson & Clarke

Bradley, Henry

The collected papers of Henry Bradley; with a memoir by Robert Bridges. 306p. il. O '28 N. Y., Oxford

Brierly, J. L.

The law of nation*; an introduction to the international law of peace. 234p. D'28 N. Y., Oxford

Brown, Abbie Farwell

The lantern, and other plays for children. Four plays gathered from the literary material left by Miss Brown.

Bullett, Gerald William

The Spanish caravel. 247p. il. (col.) D'28 Garden City, N. Y., Doubleday, Doran The imaginary adventures that the Robinson children experienced on a voyage thru pirate-infested seas. For children from nine to twelve.

Amer. Child Health Ass'n.
Statistical report of infant mortality for 1927 in 716 cities of the United States. 27p. Q '28 N. Y., pap. apply Author

Amer. School of Classical Studies at Athens
A guide to the excavations and museum of ancient
Corinth. 84p. il. O '28 Cambridge, Mass., Harvard pap. 50 C.

Azoy, Anastasio Carlos Mariano, Jr.

The reserve officers' handbook; a manual of reference of the fundamentals of military training and

usage. 236p. il. diagrs. D '28 N. Y., McBride

Booth, Hilliard

Nine points of the law; a farce in three acts. 73p. D (French's internat'l. copyright ed. no. 643) c. '28 N. Y., S. French pap. 30 c.

Bureau of American Ethnology, Forty-second annual report of the; 1924-1925. 900p. il. maps diagrs. Q '28 Wash., D. C. Gov't Pr. Off.; Sup't of Doc. \$2.75

Chaffee, Miss Allen

Linda's El Dorado. 203p. il. D [c.'28] N. Y., Century A mystery adventure story laid in Washington Territory during the gold rush. For young people. Chambers, Robert William

The rogue's moon. 288p. D c. N. Y., Ap-

A romantic story of piracy peopled by notorious villains of other days, those female pirates, Mary Read and Anne Bonny, and a heroine, who disguises herself as a boy.

Chicago Association for Child Study and Parent Education

Building character; proceedings of the Mid-West Conference on Parent Education, February, 1928. 351p. (bibl. footnotes) D [c. '28] Chic., Univ. of Chic. Press pap. \$1

Clapp, John Mantle, and Kane, Edwin A.

How to talk. 655p. (bibl. footnotes)

[c. '28] N. Y., Ronald How to meet the situations of personal and business life and of public address.

Connolly, Myles Mr. Blue. 160p. D c. N. Y., Macmillan

The story of an unusual tramp, who was filled with the love of life and mankind.

Corbett, Mrs. E. T.

Three wise old couples. no p. il. (pt. col.) S (Volland's "read me a story" bks.) [c. '28] Joliet, Ill., Volland

Crake, Augustus David

Edwy the fair; the first chronicle of Aescendune; new ed. by Bertha L. Gunterman. 314p. il. (col.) D c. N. Y., Longmans \$2
The historic tale of Edwy and Elgivia in England when the Christian Church was young.

when the Christian Church was Journal Crew, Helen C. Coale [Mrs. Henry Crew]

[Crew, Helen C. Coale [Mrs. Henry Crew]

[Crew, Helen C. Coale [Mrs. Henry Crew] The Trojan boy. 215p. il., map D [c. N. Y., Century Paidon, a young protégé, and Laon, a slaveboy in the house of the great Hector, have many thrilling experiences during the siege of Troy.

Crichton, Kyle S.

Law and order, ltd.; the rousing life of Elfego Baca of New Mexico. 227p. il. O c. Santa Fé, New Mexican Pub. Corp. \$2.50 A Robin Hood of the Southwest—Elfego Baca—who for fifty years has stirred New Mexico and surrounding country with his daring deeds.

Damrosch, Walter Johannes, and others

Universal school music series; intermediate song book. 197p. O [c. '28] N. Y., Hinds, Hayden & Eldredge

Damrosch, Walter Johannes

Universal school music series; rural song book. 197p. O [c. '28] N. Y., Hinds, Hayden & Eldredge

Darrow, Jane

The figured flame. 352p. D [c. '28] N. Y., Her happiness and career as a sculptor threatened by too careful female relatives, Eve Martin knows a period of bewilderment and discontent but comes thru smiling.

Dean, I. R.

The coming kingdom, the goal of prophecy. 245p. front. (por.) D [c. '28] Phil., Approved-Bks. Store, 1721 Spring Garden St. On Christian prophecy.

Drago, Harry Sinclair
Where the loon calls. 317p. D [c.'28] N. Y., Macaulay
A story of the French Canadians who dwell along
the western shore of Lake Erie between Toledo and

Dreiser, Theodore

Moods cadenced and declaimed. 396p. il. O '28, c. '26, '28 N. Y. [Horace Liveright, 61 W. 48th St.] bds. \$3 This book of poems was first published two years ago in a limited edition, which is now out of print.

Duffus, Robert Luther

The American renaissance. 321p. O c. N. Y., Knopf \$4 A survey of the condition of art—its teaching and practice—in the outstanding American schools of fine and applied arts.

Eastman, Elaine Goodale [Mrs. Charles

Alexander Eastman]
The luck of Oldacres. 239p. il. D [c. '28] A large family, which includes a group of wide-awake youngsters, turn their run-down New Eng-land farm into an interesting summer camp.

Edson, Andrew Wheatley, and Laing, Mary S. Achievement. 305p. il. D (Edson-Laing ser.) '28, c. '14, '28 Chic., B. H. Sanborn 06 c.

Escott-Inman, H.

Wulnoth the Wanderer; a story of King Alfred of England; new ed., il. by James Daugherty. 325p. D '28, c. '08, '28 N. Y., Longmans

Field, Walter Taylor

A guide to literature for children. 295p. (bibls.) D [c. '28] Bost., Ginn \$1.72 Including a few chapters from the author's earlier book, "Fingerposts to Children's Reading."

Carmichael, Virginia Porches and portals of old Fredericksburg, Virginia, 48p. il. O '28 Richmond, Va., Old Dominion bds. \$1

Conway, Rev. Bertrand L.

Can a Catholic be President? an answer to Marshall's challenge to Governor Smith. 24p. '28 N. Y.,

Paulist Press, 401 W. 59th St. pap. 5 c.

Cox, Alonzo B. Marketing American cotton in England. 87p. (bibl.) il. diagr. O (U. S. Dept. of Agric. Technical bull. no. 69) '28 Wash., D. C., U. S. Gov't Pr. Off.; pap. 20 c.

Creighton, H. Jermain Principles and applications of electrochemistry; v. 1, Principles; 2nd ed. rev. and enl. 488p. diagrs. O '28 N. Y., Wiley \$4 Crum, Earl le Verne

Index of proper names in Servius. 75p. O (Univ. of Ia. humanistic studies, v. 4, no. 1) [n. d.] Iowa City, Ia., Univ. of Ia. pap. \$1 Dillon, Arthur Orison

The master nation and other poems. 153p. front. (por.) D c. 28 Ontario, Cal., Dillon Bk. Co., 1021/2 W. "A" St.

Eckel, Edwin C. Cements, limes and plasters; 3rd ed. 699p. diagrs. O '28 N .Y., Wiley

Ekeley, John B.

A laboratory manual of inorganic chemistry; 3rd ed. rev. 259p. diagrs. O '28 N. Y., Wiley

\$2

Hürlimann, Martin

India, the landscape, the monuments and the people. 337p. il., map F [c. '28] N. Y., B. Westermann Photographs of places and people in India, with n introduction. an introduction.

Irwin, Will i.e. William Henry

Herbert Hoover; a reminiscent biography. 315p. il. D (Popular copyrights) [c. '28] N. Y., Grosset

Isaacson, Louis

Deepening purple. 389p. D c. N. Y., H. The effect of the war on the emotions, life and career of a young New York architect.

Jaffray, Robert

King Arthur and the Holy Grail [legends]. 248p. D'28 N. Y., Putnam \$2

Jeans, James Hapwood

Astronomy and cosmogony. 430p. (bibl. footnotes) il., diagrs. Q '28 [N. Y.] Macmil-\$10

Jessup, Elon
The boys' book of camp life. 303p. il., diagrs. D [c.'28] N. Y., Dutton \$2.50
Information on all phases of camping or hiking, for

Jones, Paul

An alphabet of aviation. no p. il. (col.), diagrs. O [c.'28] Phil., Macrae, Smith \$2
The basic principles of aviation explained by an outline under alphabetical headings, with pictures and diagrams.

Jordan, Charlotte Brewster

The Tuckaway twins. 309p. il. (col. front.) D c. Garden City, N. Y., Doubleday, Doran

A homey, happy story of the adventures in the lives of Prue and Sue, twins and youngest members of the Deane family who live in Tuckaway House.

Keeler, Harry Stephen

Sing Sing nights. 406p. D [c. '28] N. Y.,

Each of three men awaiting execution tells a story of crime or adventure. The Dutton mystery for August.

Kellett, Ernest Edward

Reconsiderations; literary essays. 280p. D '28 [N. Y.] Macmillan N. Y.J Macmillan
Chaucer, Milton, Swinburne, Conrad, and On others.

Key, Alexander, il.

The real princess. no p. il. (pt. col.) S (Volland's "read me a story" b'ks.) [c.'28] Joliet, Ill., Volland bds. 50 c.

Knevels, Gertrude

The diamond rose mystery. 304p. D c. Y., Appleton with excitement supplied by a A mystery story wigang of lady bandits.

Koehl, Captain Hermann, Fitzmaurice, Major James C., and Huenefeld, Baron Guenther von

The three musketeers of the air; tr. by George F. Dunay. 341p. il. O c. N. Y., Putnam

The individual narratives of the three flyers who made the east to west flight in the "Bremen" across the Atlantic from Ireland to Greenly Island.

Laffan, M. N.

The hand and the mind. 102p. (bibl. footnotes) il. O '28 N. Y., Dutton \$2

The fundamental principles of hand-reading.

La Fontaine, Jean de
Fifty fables from La Fontaine; tr. by Radcliffe Carter. 8op. D '28 N. Y., Oxford

Lang, Andrew

Tartan tales from Andrew Lang; ed. by Bertha L. Gunterman; il. by Mahlon Blaine.
312p. il. (pt. col.) D c. N. Y., Longmans \$2
Adventures of Prince Charlie and other Scotch
heroes, for children.

Larkin, Robert E.

Wild deuces. 377p. D [c.'28] N. Y., Macaulay

In "Hell's Kitchen" a band of crooks concect plan which plunges them into adventures in his finance and exciting living. into adventures in high

Larminie, Margaret Rivers Galatea. 384p. D c. Bost., Houghton \$2.50
Winning a fortune in the Derby Sweep, Emmeline
Wynter, bored with a dreary, routine existence in
a London suburb, seeks new life and finds romance,
passion and a bit of tragedy in Montreux.

Le Queux,, William

The crime code. 314p. D [e. '28] N. Y., Macaulay A young Englishman meets grim adventure on a foggy night in London.

Lurie, Charles N.

Make 'em laugh again! [book of jokes]. 289p. S c. N. Y., Putnam flex. fab. \$1.00

Macdonald, Greville

Count Billy. 254p. il. (col. front.) O [c. '28] N. Y., Dutton A story of "Billy Barnicoat" at seventeen, wh has inherited a castle and untold wealth in Spain.

McDowall, Arthur

Peaks and frescoes; a study of the Dolomites. 132p. il. (pt. col.), map O '28 N. Y., Oxford

McWilliams, J. A.

Cosmology; a text for colleges. 253p. (3p. bibl.) D c. N. Y., Macmillan \$2.50

Malory, Sir Thomas

Women of the Morte Darthur; twelve of the most romantic of the world's love stories selected from Malory's Morte Darthur and il. by Ann D. Alexander. 267p. il. (pt. col.) 0 ['27] [N. Y., Dutton] \$3.50

Jackson, Hartley H. T.

A taxonomic review of the American long-tailed shrews. 244p. (8p. bibl.) il. diagra. O. (U. S. Dept. of Agric., North American fauna ser., no. 51) '28 Wash., D. C., Gov't Pr. Off.; Sup't of Doc.

pap. 50 C.

Macintire, H. J.
Principles of mechanical refrigeration; and ed.
317p. il. D 28 N. Y., McGraw-Hill

McLaughlin, W. W.
Irrigation of small grain. 14p. il. diagrs. O (U. S.
Dept. of Agric. farmers' bull. no. 1556) '28 Wash.,
D. C., Gov't Pr. Off.; Sup't of Doc.

pap. 5c.

Foland, Eveline, il.

Little Ninny-Nonny; a southern folk tale. no p. il. (pt. col.) S (Volland's "read me a story" bks.) [c. '28] Joliet, Ill., Volland bds. 50 c.

Frear, Mary Emma Dillingham [Mrs. Walter

Francis Frear], ed.

Over two seas; the log of a spinster. 237p. D.c. N. Y., H. Vinal Letters written on a trip thru Europe.

Garry, Georgina

Pigsties with spires. 46op. D [c. '28] N. Y., Dutton \$2.50

Tired with her long struggle against poverty,
Josephine Demayne snatches at an opportunity for
luxury for herself and her daughter, Sonia. The
Dutton book-of-the-month for August.

Gates, Arthur Irving

Elementary psychology; rev. ed. 629p. (bibls.) diagrs. D '28, c. '25, '28 N. Y., Mac-

Gobineau, Joseph Arthur, comte de

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Romantic Stories of Books

John T. Winterich

Author of "A Primer of Book Collecting" and "Collector's Choice"

X

Trilby

NE evening when the nineteenth century was hovering on the rim of the Beardsley period two middle-aged men were strolling along Bayswater High Street, London. One of them, midway between fifty and sixty, was called George Louis Palmella Busson du Maurier. The other, nine years younger than his companion, proved the law of averages in so far as it relates to nomenclature by inscribing himself simply Henry James.

Du Maurier's paternal grandfather had fled France when the Revolution broke out, and his son, George's father, was English born. George himself had been born in Paris, and had lived as a child in Belgium, France, and England. Henry James was a native of New York City, but for nearly a generation had been on much better cultural terms with England, France, Switzerland and Italy. Of all the men and women who walked along Bayswater High Street that evening, certainly no two or no two hundred, could hope to match the intensive cosmopolitanism personified by the middle-aged strollers.

Du Maurier was an artist on the staff of Punch. James was a novelist. Plots, he had just told his companion, were hard to

"Plots!" jested the Punch artist. "I am full of plots!"

Thereupon he told his friend the story of a Scotch-Irish model of the Quartier Latin who had lovely feet but was utterly tone-deaf, and who was converted into a magnificent prima donna by a sinister but capable Oriental mesmerist. Some attractive Britons—art students—entered into the picture, and there were large ingredients of love interest, studio life, psychoanalysis ahead of time, and enough other related complications to delight any seeker after plots.

"But you ought to write that story," declared James at the conclusion of the scenario, which he appeared to approve heartily.

"I can't write," replied du Maurier. "I have never written. If you like the plot so much you may take it."

The gift was too valuable to accept, James demurred. The sincerity of his approval, however, seemed to be unquestionable. His enthusiasm kindled such an instant fire in du Maurier that the latter, on reaching home, sat down and wrote until far into the morning. When he rested he had completed two instalments of his first novel. And that novel, oddly enough, had nothing to do with Scotch-Irish models with lovely feet or with sinister Oriental mesmerists. The story was called "Peter Ibbetson," and on its completion du Maurier planned to show it to James R. Osgood of the house of Harper in New York, who had been enthusiastic about the idea. Osgood happened to be in America, so du Maurier sent the manuscript after him. It was accepted for serialization in Harper's Magazine and later issued as a book, enjoying a modest success in both forms in the early months of its career.



Du Maurier's drawing of the party in Carrel's Studio as it appeared in Harper's Magazine. Joe Sibley, for whom du Maurier drew on Whistler, is shown in the right background. Below is a detail of the Sibley figure as it appeared in the above drawing, and, next to it, as it was altered for book publication after Whistler had objected to it.





A few months later du Maurier had finished a new story founded on the plot which he had offered to Henry James. It was called "Trilby." It, too, appeared serially in Harper's, beginning with the January, 1894, number. Barely was the snow off the ground that winter when Harper's was visited with that agreeable phenomenon, an increase in circulation. "Trilby" was catching on. It appeared as a book in the late summer. By the end of 1894 it had sold more than a hundred

thousand copies, and it entered the new year—the year that was to see the publication of "Almayer's Folly" and "The Red Badge of Courage"—with its momentum unabated. What with its abundance of illustrations—one hundred and twenty drawings, all "by the author" (for never was book published that demonstrated such a happy marriage of talents)—it was an expensive book to produce, and sold for \$1.75 in a \$1.50 day. But the book-buying public was not to be deterred by that extra

quarter. Small booksellers who customarily took one, or, in moments of enthusiasm, two copies of a new book bought "Trilby" twenty-five, fifty, one hundred copies at a time. Libraries reported a demand unmatched in their history; in Boston seventy-two requests were received by branch libraries in one day; Chicago (not a Chicago of three million souls, but of something more than one million, not including stranded visitors to the World's Columbian Exposition), had twenty-six copies available to the public, but "we could use 260 and never find a copy on the shelves." Many years later a housecleaning in the St. Louis Public Library brought to light no fewer than four hundred battered "Trilbys." Philadelphia produced a Trilby sausage, New York a Trilby ham and a Trilby Coterie and Chowder Club. An enterprising caterer sold ice cream molded to the shape (and possibly to the size-it was a generous day) of La Svengali's foot. There were Trilby entertainments from one end of the country to the other; "Au Clair de la Lune" and "Malbrouck S'en Va-t-en Guerre" were sung everywhere in unrecognizable patois but with wholly recognizable heartiness. A young Brooklyn matron debated Trilby's morals with her spouse and won the argument by breaking an earthenware crock over his head.

And there was a play. It was produced on March 4, 1895, at the Boston Museum, the handiwork of Paul M. Potter, who forthwith emerged from the hack dramatist class and rose to heights of affluence. The New York premier fell on April 15th, and if the Yankee Stadium had been available it could probably have been filled for the occasion. Virginia Harned was Trilby and Wilton Lackaye, Svengali. A burlesque called "Thrilby," with Fay Templeton in the title-rôle, was far more meritorious and popular than two clumsy parodies of the book, "Biltry" and "Drilby." And how, one wonders, did all this éclat and fanfare and hullaballoo react on a human sensitive plant called James Abbott McNeill Whistler?

In the same year in which du Maurier had first seen the light in the City of Light itself, Whistler had been born in Lowell, Massachusetts. He would doubtless have

much preferred Paris as a birthplace; at least he was never a great booster for Lowell, and Lowell is to this day, and reasonably, a little indignant about it. In 1851, at the age of seventeen, he entered West Point, where his record provided something of a parallel to that established twenty years earlier by Cadet Edgar Allan Poe. Young Whistler slid rapidly down the academic stairs and touched ground one day in the chemistry class. "What is silicon?" he was asked. "Silicon," he replied, "is a gas." His military career terminated as soon thereafter as the necessary orders could be dispatched thru channels. "If silicon had been a gas," he remarked in later years, "I might have been a general in the United States Army," and the Civil War would have been an even more hazardous and interesting enterprise than it actually was.

In 1856 the orbits of Whistler and du Maurier crossed in Gleyre's studio in Paris-the Carrel's of "Trilby." Four vears later du Maurier went to London to seek his fortune and for a few months shared lodgings with his old studio mate. In June of that year du Maurier sold his first Punch drawing. It depicted himself and Whistler, the former with lighted cigar in hand, entering a photographer's; the photographer protests, remarking: "Please to remember, gentlemen, that this is not a common hartist's studio." The likeness of Mr. Whistler is hardly flattering, but this is the fault of execution rather than of intent. Anyway there is no record of his having entered a remonstrance.

At the moment Whistler certainly had not yet won a complete mastery of the none too gentle art of making enemies. Twenty years later he achieved at one stroke the full degree of perfection. John Ruskin, the Great Chan of Victorian art, struck viciously at a group of Whistler's nocturnes in the Grosvenor Gallery. This was supposed to finish Whistler, but it did not. Whistler had the law on him. He sued Ruskin for a thousand pounds and was awarded a farthing, but Whistler's reputation for blasting and blistering causticity was made.

"Trilby" as a Harper's serial was not many months old when the mail brought this most remarkable "letter to the editor":

"Sir: It would seem, notwithstanding my boastful declaration, that, after all, I have not, before leaving England, completely rid myself of the abomination—the friend'! One solitary, unheeded one-Mr. George du Maurier-still remained, hidden in Hampstead. On that healthy heath he has been harboring, for nearly half a life, every villainy of good fellowship that could be perfected by the careless frequentation of our early intimacy and my unsuspecting camaraderie. Of this pentup envy, malice and furtive intent he never at any moment during all that time allowed me, while affectionately grasping his honest Anglo-French fist, to detect the faintest indication. Now that my back is turned, the old marmite of our pot-au-feu he fills with the picric acid of thirty years' spite, and, in an American magazine, fires off his bomb of mendacious recollection and poisoned rancour. The lie with which it is loaded à mon intention he proposes for my possible 'future biographer'-but I fancy it explodes, as is usual, in his own waistcoat, and he furnishes, in his present unseemly state, an excellent example of all those others who, like himself, have thought a foul friend a finer fellow than an open enemy.

Paris. J. M'NEILL WHISTLER. "Reflection: The compagnon of the pétard we guillotine. Guineas are given to the popular companion who prepares his infernal machine for the distinguished associates in whose friendship he has successfully speculated."

The casus belli behind this declaration was the following passage in the March instalment of "Trilby":

"Then there was Joe Sibley, an idle apprentice, the king of bohemia, le roi des truands, to whom everything was forgiven, as to François Villon, 'à cause de ses gentillesses.'

"Always in debt, like Svengali; like Svengali, vain, witty, and a most exquisite and original artist; and also eccentric in his attire (tho clean), so that people would stare at him as he walked along—which he adored! But (unlike Svengali) he was genial, caressing, sympathetic, charming; the most irresistible friend in the world as long as his friendship lasted—but that was not forever!

"The moment his friendship left off, his enmity began at once. Sometimes this enmity would take the simple and straightforward form of trying to punch his exfriend's head; and when the ex-friend was too big, he would get some new friend to



The suppressed drawing of Joe Sibley unmistakably Whistler. It did, however, appear in the story's magazine publication

help him. And much bad blood would be caused in this way—tho very little was spilled. And all this bad blood was not made better by the funny things he went on saying thru life about the unlucky one who had managed to offend him—things that stuck forever! His bark was worse than his bite—he was better with his tongue than with his fists—a dangerous joker! But when he met another joker face to face, even an inferior joker—with a rougher wit, a coarser thrust, a louder laugh, a tougher hide—he would just collapse, like a pricked bladder!

"He is now perched on such a topping pinnacle (of fame and notoriety combined) that people can stare at him from two hemispheres at once; and so famous as a wit that when he jokes (and he is always joking) people laugh first, and then ask what it was he was joking about. And you can even make your own mild funniments raise a roar by merely prefacing them, 'As Joe Sibley once said."

And as much more to the same general effect.

The identity of Joe Sibley may not have been transparent to one in ten thousand "Trilby" readers, but it was transparent to J. McNeill Whistler, and that was enough. Even the name was palpable. Whistler would Gallicize as siffleur, and from siffleur to Sibley was no violent

phonological metamorphosis.

In addition to the Sibley paragraphs there were two offending drawings. The Sibley passage did not appear in the book, nor did one of the erring pictures. The apparition of Whistler in the second drawing was altered to suit. This picture portrays a party at Carrel's and Joe Sibley is one of the least conspicuous in more than a score of orderly celebrants. In the magazine Sibley's face is adorned only with a thin thread of moustache; in the book a Van Dyke beard has been scratched hastily down his chin, certainly not by du Maurier; the same unknown hand has removed a monocle and substituted, quite unintentionally, a remarkable rendering of a black eye.

And in the text, Joe Sibley is converted into "yellow-haired Antony, a Swiss," who was "always in debt, like Svengali" and "somewhat eccentric in his attire . . . so that people would stare at him as he walked along-a thing that always gave him dire offense!" Antony, it seems, was "void of any self-conceit." He was a great joker, but his jokes "are so good-natured that you almost resent their being made at anybody's expense but your own. . . . Indeed, in spite of his success, I don't suppose he ever made an enemy in his life."

The disguise was complete.

The renovated passage was shown to Whistler and received his imprimatur, a fact of which he made much. It is incredible (or would be incredible were it not for the fact that there are vast blind spots in everyone's sense of humor) that he

failed completely to see the irony of it, Who came off best in this verbal exchange of punts? The evidence has been given; the reader may himself serve as juror. If, for the sake of argument, du Maurier's culpability be assessed at threefifths, then Whistler's ought not to be computed at less than three-quarters.

The suppression of the Sibley material in Harper's has made the serial publication of the story the most valuable form from the collector's point of view. Many readers extracted the serial instalments and had them bound separately, and in this form "Trilby" is a rather frequent auction visitor, bringing around fifteen dollars. It is much more desirable, of course, in the original parts unextracted and unboundin the January-August, 1894, numbers, that is, of Harper's Magazine. The parts in their original state have sold for as high as \$70 (at the William Harris Arnold sale in 1924, the item including two copies of the March number with the Sibley matter.)

The three-volume English edition of 1894 commands a substantial premium over the original American book edition of the same year, selling for around \$60. Yet if one can own only a single copy of "Trilby," this form, financial considerations aside, is certainly the least desirable. It has no pictures. "Trilby" without the du Maurier drawings must always be of rather less sentimental interest than "Hamlet" without the Prince. The original drawings, incidentally, are now in the Morgan Library in New York.

The original New York edition—the first illustrated edition—is an excessively common book. Its collection value is almost negligible—a fine copy, with the easily-soiled café-au-lait covers in spotless condition, should be worth five dollar's of any collector's money, but no more, and with a little hunting he can pick up fifty copies for much less apiece. "Trilby," in fact, in its 1894 and 1895 editions, is easily the most frequently met with book on the secondhand bookseller's shelves, which is ample proof of the tremendous vogue it enjoyed. For when a book is as omnipresent as this, it means that it was a signal success or a signal failure-and "Trilby" is still selling.

The first American edition has two leaves of advertisements at the end, one devoted to press opinions of "Peter Ibbetson" (which forthwith began to boom as a consequence of the reputation which "Trilby" made for its author) and the other to similar comment on "Thomas Hardy's Masterpiece: Tess of the D'-

Urbervilles," which had led the Cincinnati Commercial-Gazette to conclude that "it is not an extravagant estimate to place Thomas Hardy at the head of living writers of English fiction."

Tess and Trilby! When shall the world look upon the like of these fin de siècle

young women again!

Current Rare Book Notes

Frederick M. Hopkins

IN the catalog of Part I. of the library of the late Sir Edmund Gosse, sold at Sotheby's in London last month, a copy of the first and the second editions of Fitz-Gerald's translation of the "Rubáiyát of Omar Khayyám," bound in one volume in red half morocco, was listed with the fol-lowing tragic note: "This volume is the saddest in the library, for when I bought these two pamphlets, they had their covers and were absolutely uncut. I knew no better than to have them bound by an ignorant binder, who stripped off the priceless brown-paper covers and cropped the virgin pages." Certainly Sir Edmund Gosse had cause for regret. But mistakes of this kind were common only a few years ago. A collector is living in this city, the owner of a large and valuable library which is still growing, who, when starting made it a rule to clean every volume that came into his possession, carefully removing all writing whether in pencil or in ink, and took pride in the expert manner in which he did his work. Among the volumes which came into his hands in these early days was a first edition of Charles Dickens's "American Notes," with a characteristic presentation inscription written by the author. In recently discussing the act he said, "The wonder grows that I could have done such a thing, but I had absolutely no appreciation of an association book or a presentation inscription at the time." The late George F. Parker, at one time private secretary of Grover Cleveland, told the story of another collector who had good cause for regret. Many years ago, while in London, he bought a copy of the first edition of Dickens's "Pickwick Papers," in a beautiful Rivière bind-

ing. When he returned home he showed his treasure to a bookloving friend, who made a tracing of the binding, and decided to rebind an immaculate copy of Thackeray's "Vanity Fair," in the original parts, and entrusted the work to a Philadelphia binder, who cut down the margins, dis-carded the wrappers, and bound it atrociously. The widespread regard for original bindings, whether in wrappers, boards, or cloth, is of comparatively recent development. Even Maxwell, who bought a perfect copy of the first edition of Poe's "Tamerlane," in the original wrappers, sent it to Lortic in Paris, and had the most valuable of all American first editions put in an expensive binding. He had, however, the good sense to send the book to a master, who preserved the wrappers, and put the treasure in a beautiful binding.

AN unpublished volume with an interest-ing history, which brought \$14,000, was sold at Sotheby's last month. It bore the title of "The Meltonian, or The Pleasure of the Chase Developed, elucidating a System of Fox-Hunting as followed by the members of the Far-famed Leicestershire Hunt," 1830, a series of thirty spirited water-color drawings, 6 by 7 inches, by T. J. Rawlins, with manuscript descriptions beneath, each with a gold border, and a frontispiece in water-color with wash and pencil decoration, dedicated to Sir Edward Smythe and the Shropshire Hunt. Rawlins, who did these fine watercolor drawings, is not dealt with in Sir Walter Gibley's "Animal Painters," and only three or four lines are devoted to him in Bryan's "Dictionary," the dates of his birth and death being apparently unknown.

He was associated with Henry Alken in producing the illustrations for Nimrod's "Life of John Mytton," and he did fifteen colored drawings for Rawstone's "Gamonia," 1837. The volume was in the Henry Howard collection in 1898, and in June of that year was sold at Christie's for £125. It was sold again in the Sir William Bass's sale in 1913 for £405. In both instances the drawings were claimed for Henry Alken.

THE rapidity with which figures that have to do with book values become obsolete is illustrated by a single paragraph in Sawyer's "English Books, 1475-1900" published last year: "William Morris's magnum opus," that gloriously beautiful book, which is in a class by itself, known far and wide as 'the Kelmscott Chaucer,' was entirely subscribed, and at a premium, before publication. It was to have been limited to 325 copies on paper; this number was later raised to 425 copies, and 13 copies printed on vellum. Forty-eight of the ordinary and two of the vellum copies were bound by Cobden-Sanderson in full white pigskin binding at the Doves Bindery. In the original half-canvas binding a copy recently changed hands for £250. For a pigskin copy £300 would be reasonable, and vellum copies have changed owners at £800 and £900." On June 18, a vellum copy of the Kelmscott Chaucer brought \$20,000 at Sotheby's in London, four times the price Mr. Sawyer quotes as the highest price of his knowledge.

LITTLE, BROWN & COMPANY, of Boston, have three books in preparation of interest in the rare book field. On September 22nd they will publish a large paper edition of A. Edward Newton's latest book, "This Book-Collecting Game," and "A Busted Bibliophile and His Books," a reprint of an essay by George A. Sargent which appeared in the Boston Transcript in March, under the title, "A. Edward Newton, the Compleat Collector." Both trade and large paper editions of Mr. Newton's new book will be printed thruouttype and illustrations-in aquatone. This is said to be the first time in American book-making that any but a limited or de luxe edition has been printed by this

process. The large paper edition will be limited to 990 copies, 950 of which will be for sale. In a different category is "Catalog of the Etchings of Joseph Pennell" by Louis A. Worth, with an introduction by Elizabeth Robins Pennell. Publication is set down for September 1st. It is a complete catalog of all of Pennell's etchings, from his first done in the 70's, down to the last, printed in 1926 in his Brooklyn studio, where he died the same year. All his etchings, over 800 in number, have been reproduced with the exception of a few not to be found. The volume is a quarto and will be printed by William Edwin Rudge, Inc., in a limited edition of 465 copies, 450 of which will be sale.

THE manuscript division of the New York Public Library, by gift or by purchase, is always enlarging its collection. According to its Bulletin, a "very generous expression of good will has come from Senor Celestino Bencomo, Cuban consul at Paris, during his recent visit to the library." His gift was a document of 1556 bearing the very rare signature of Bernal Diaz del Castillo, companion of Cortez in the conquest of Mexico; and two volumes of letters received by the late Henry Harrisse from his correspondents. In one of the volumes Harrisse has written this "Correspondence concernant title: prétendues cendres de Christoph Colomb découvertes à Santa Domingo." thirty-four autograph letters written by persons in Santo Domingo, Cuba, Spain and France, bearing more or less on the question in controversy respecting the true resting place of the remains of Columbus. The other volume has seventy-tour from correspondents of Harrisse in Italy, France and Spain concerning his investigations about the Columbine library at Seville, Spain, otherwise known as the Biblioteca Columbia, founded by the bequest of Fernando Columbus, son of Christopher Columbus.

THE one hundredth anniversary of the birth of Count Leo Tolstoy will be celebrated on September 10th, thruout Russia, and in many cities of Europe. As a memorial the Jubilee Committee has built a modern high school and a hospital at Yasnaya Polyana, the beloved village

where the great novelist wrote "Anna Karenina," and "War and Peace." His rambling country house is now a museum, preserved just as he left it. The diary, which begins with his life as a young man in Paris, has just appeared for the first time in a volume of "Tolstoy's Unpublished Literary Works."

In the closing sale of the season at Sotheby's in London autograph letters were an outstanding feature, as they had been in many of the important sales of the year. An autograph letter from Abraham Lincoln to General John A. Dix brought \$4,750. The letter, dated January 14, 1863, marked "private and confidential," discussed the underlying reasons for issuing the Emancipation Proclamation. The autograph correspondence and the personal library of Lady Wortley Montagu, who engaged in many spirited controversies with the literary men of her day, realized \$17,500.

UNDER the leadership of Theodore W. Koch, Chief-Librarian of the Northwestern University Library, Evanston, Illinois, 22 American Librarians arrived from Rome in Florence on the 24th of July. The following morning they visited the Laurentian Library and in the afternoon they accepted the invitation of Commendatore Leo S. Olschki, the wellknown dealer in old and rare books, to his private villa to visit his wonderful Library which is so rich in valuable treasures. Under the personal direction of the owner, who welcomed them in a short speech, they had the opportunity of viewing and admiring the numerous fine manuscripts, early printed books,—for which this collection is so famous. At the end of the visit Mr. Olschki was thanked by Mr. Koch on behalf of the visitors and also by Joseph Emerson Haven, the American Consul in Florence—the latter is, by the way, a cousin of the well-known Chief-Librarian of Congress, Herbert Putnam, and of the New York publisher George P. Putnam-who had accompanied them, as official representative of the United States. The guests who included also the Director of the Florentine National Library, Commendatore Bruschi, with his librarians,

further the Librarian of the Genoa University, the Librarian of the Marucelliana, etc., were afterwards entertained at tea by Mr. Olschki, and a group-photograph in the garden of the villa concluded the interesting visit.

The Librarians who are on a "Bibliographical Tour" thru Europe are at present on their way to Germany where a series of receptions in the more important libraries of Leipzig, Berlin, etc. have been prepared for them.

A VOLUME of essays by Walt Whitman, entitled "Rivulets of Prose," edited by Carolyn Wells and Alfred F. Goldsmith is promised this month by Greenberg. Some of the essays have never appeared in book form before, others only in obscure books long out of print. The subjects include Homer, Poe, Longfellow, Dickens, Shakespeare, an amusing article on the Bowery, and a review of "Leaves of Grass," written anonymously by Whitman in a newspaper of the day. The edition will be limited to 499 copies.

A TRANSLATION by Katherine Mansfield and S. S. Koteliansky of Maxim Gorki's "Reminiscences of Leonid Andreyev," will be printed in a limited edition of 300 copies by William Edwin Rudge under the direction of Frederic Warde. This was the last work of Katherine Mansfield and has never been published before. As there will be no English edition, the publisher, Crosby Gaige, calls attention to the fact that this will be an undisputed first edition.

PROFESSOR LESLIE HOTSON has followed up his book on the death of Marlowe with a study of "The Commonwealth and Restoration Stage," which the Harvard University Press will publish. The book, which brings to light many new facts from the records of the Court of Chancery, traces for the first time the history of the early playhouses of the Restoration—the Cockpit in Drury Lane, Gibbons's Tennis Court (the first Theatre Royal), and Lisle's Tennis Court (the first Duke's Playhouse)—back to their beginnings.

Good Second-Hand Condition

John T. Winterich

ROM John Galsworthy's "Swan Song" (page 148 in the American edition, to be specific): "The modern soul, in the intricate turmoil of its sophistication, was to Soames a book which, if not sealed, had its pages still uncut." Poor Soames Forsyte—tottering down to the grave secure in his ignorance of the distinction between uncut and unopened!

THERE is an admitted multiplicity of cat-skinning methods, and there are likewise many ways in which to describe a catalog item. There is the sentimental style, the dignified, the gushy, the plain unornamental, and the breezy. Easily at the forefront among exponents of the lastnamed style are the catalogs issued from the house of John Heise, Autographs, of Syracuse, New York. Witness this entry in Catalog No. 2456: "[ABRAHAM LINCOLN]. Petition to Lincoln, urging B. B. French as Marshal of the District of Columbia. 180 'saps,' resident of Wash. D. C. have signed this, including Peter Force, and others of note. A fine illustration of how little value time is; fancy some chap taking this to 180 different people! . . . \$6.00.

MR. HEISE'S catalogs are mailed first class—an admirable summertime practice. The reason why most rare booksellers discontinue their catalogs in summer is because so many of their customers are on vacation that, if catalogs were issued and sent them, the catalogs would either be thrown away by unfeeling subordinates, tossed in a heap of second class mail to await the addressees' return, or returned to the bookseller.

Mrs. May Lamberton Becker, in her "Reader's Guide" department in the Saturday Review of Literature, mentions a man who took a suitcase full of book catalogs as his only reading on an ocean voyage. If the catalog can only reach the customer, it will find him never so receptive as in the doldrums of his vacation.

HAPPILY for bibliographers, the custom of binding in separate pamphlets of advertisements is no longer practiced in this country by any publisher whom your correspondent is able to recall. Indeed, only a few American publishers now use advertisements which form part of a signature. Authors may have raised objections. The publishers themselves may have come to look on the practice as slightly undignified. Moreover, the jacket now carries much of the advertising load formerly borne by the book itself.

In an earlier day the vogue of the inserted leaves of advertising matter was so universally prevalent that the book published without them was the exception rather than the rule. It attained the height of complexity during the fifteen years from 1850 to 1865—from the Clay Compromise to Appomatox—and that period, unfortunately for bibliographers, coincides with the great era of productivity of the New England group of authors.

Thoreau's "Walden" provides an excellent illustration of the problems to which the inserted advertisements have given rise. "Walden" was published on August 9, 1854, according to Francis H. Allen's thoro bibliography. The regulation cluster of advertising leaves was bound in at the back, and copies of the book are known with advertising pages dated respectively, April, May, June, and September, 1854. Mr. Allen declares that the dates "cannot be regarded as of serious importance." Yet the average collector insists on the earlier date, and seems to think that he is being defrauded if a dealer attempts to sell him a copy with May advertisements (or, worse yet, September ones) instead of April. On the other hand, one astute New York collector is in the market specifically for a copy which has the September advertisements.

His theory is this: The first copies of the book issued would be likely to carry the publisher's very latest advertising leaflet. If and when the supply of these leaflets ran out, the binder would make shift with any leaflets of earlier date that happened to be handy. He would use these up in reverse order of date—that is, June before May, May before April. On this entirely reasonable basis, the New York collector is right in preferring a "Walden" with September advertisements.

Advertisements apart, every copy of "Walden" of the 1854 issue is like every other, so far as research has been able to determine. Suppose, however, that Thoreau or his printer had detected a serious error early in the printing which was forthwith corrected. The book would then, clearly and unequivocally, be divided into a first Yet advertisements of and second issue. any date might be bound in with the first issue, depending on which pile of sheets the binder happened to lay his hands on. Bibliographical research cannot be expected to determine the casual comings and goings of an employe of a New England bookbinding establishment three-quarters of a century ago.

Whitman Bennett of the Bennett Book and Binding Company of New York, who has given much study to the problem of

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bound-in advertisements (it is a problem, naturally, of peculiar interest to a bookbinder) cites a striking instance of the advertisement problem in a book that is known to be divisible into first and second "The Scarlet Letter" was pubissues. lished early in 1850. Copies of the first issue have advertisements bound in at the front dated March, 1850. Most copies of the second issue carry advertisements dated October, 1849. It is quite clear in this instance that the October ads were bound in to get rid of them. They were not, from the publisher's point of view, so good as the March, 1850, ads, but they represented a real expenditure of time, paper and labor, and it was more economical to use them than to throw them away.

The problem is one which the beginning collector-and sometimes the advanced collector-often needs to have explained to him. Pardonably, he may hold the seemingly logical view that the earlier the ads, the earlier the book. Sometimes, of course, this is quite true. The bookseller must fortify himself with the expert bibliographical data applying to the specific book under

question.

Queries and Replies About Old and Rare Books

I recently came across three editions of Robert Burns's "Poems, chiefly in the Scottish Dialect"; one edition was published in Edinburgh, in 1787; the other in London, in the same year; and the third is a miniature book 11/4 by 3/4 inches. Can you give any information as to their value?

The first edition of Burns's "Poems, chiefly in the Scottish Dialect," was published in Kilmarnock in 1786; the second edition in Edinburgh (known as the first Edinburgh edition) in 1787; the third edition in London (known as the first London edition) also in 1787. The first Edinburgh edition, published by Creech, has variant readings on page 263—"skinking" and "stinking" in line 13: the "stinking" version uncut brings from £30 to £50, cut copies from £10 to £20. The first London

edition brings about the same price, if anything perhaps a little less. The miniature edition, when accompanied with a magnifying glass in a metal case, brings from £2 to £5. A copy of the first edition, known as the Kilmarnock Burns, in original wrappers brought £1,750 in 1925. In 1924 a smaller copy in old calf binding brought £560, which is probably as low as a copy in fair condition can be bought. Those who have to be content with a first Edinburgh or London edition of 1787 should remember that they contain twenty poems not in the first Kilmarnock edition -among them "The Brig of Ayr" and "John Barleycorn."

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Will you give me some idea of the value of Thomas Bailey Aldrich's "Père AnTHERE are collectors in your community — collectors of rare books, first editions, autographs—experienced collectors and beginners who will buy from you if you will let it be known that you are willing and able to secure the books they desire.

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NOT having a large stock of rare items need not handicap you. For almost anyone of the old, well-established rare book dealers would be willing to send on approval rare books that you have a reasonable expectation of selling.

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RARE book dealers, American and English, will advertise in the columns of the PUBLISHERS' WEEKLY, from time to time, the particular branch of the rare book business that they specialize in. Thru their catalogs you can keep informed about the extent and nature of their stock.

. Figure

LAST but not least: The PUBLISHERS' WEEK-LY in the third issue of every month will endeavor to give you up to the minute news about the rare book market which, it hopes, will help you develop a profitable extension of your business.

toine's Date Palm," and also whether the limit of 20 copies is probably correct?

The last auction record of this first edition is in the "American Book Prices Current," of 1926, when a bound copy with A. L. S. of the author inserted brought \$165 at the American Art Galleries. Last year a New York bookseller cataloged a copy in original paper covers at \$250. A few months ago another bookseller listed a copy, in the original paper covers, in half brown morocco portfolio, at \$350, with the following note: "First edition. One of the best short stories ever written in America. Excessively rare, only 20 copies privately printed. Presentation copy, with author's autograph inscription. 'Bayard Taylor with love of T. B. A.' Inserted is a slip in Aldrich's handwriting: 'This edition (twenty copies only) of "Père Antoine's Date Palm," was printed from type by Messrs. Welch Bigelow and Co., as a specimen of typography and an expression of their good will toward me. March 30, 1897. T. B. Aldrich.'" This note of the author authoritatively settles the question as to the limit of this edition.

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A literary note refers to "the hundred or more editions" of Walton's "Angler." Is there a good bibliography of this classic and by whom published?

The best bibliography of this classic, especially for the earlier editions, is Arnold Wood's "Bibliography of the Complete Angler of Izaak Walton and Charles Cotton" published by Charles Scribner's Sons in 1900. It is illustrated by 86 photoengraved facsimiles of title pages. That of the first edition is chosen as the maximum Those which are larger are reduced to this standard: all others are shown as of their actual dimensions. Full collations are given, together with full list of illustrations, their location, and notes. In describing the sizes of the various editions the scale followed by the Library Association of the United States has been There is an "Index of Imfollowed. prints." The edition was limited to 102 copies and has long been out of print, but the collector or dealer specializing in Walton's "Angler" cannot afford to be without it.

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Wherein does Evans's variorum edition of FitzGerald's translation of the "Rubái-yát of Omar Khayyám" differ from other variorum editions and by whom was it published?

Frederick H. Evans's variorum edition of Edward FitzGerald's renderings into English verse of the "Rubáiyát of Omar Khayyam" was hand-printed by Arthur K. Sabin in a privately printed edition of 300 copies at The Temple Sheen Press in London in 1914. This edition was made with the idea of giving, for the first time collectively, each stanza in the full text of each of its versions, as given in the four editions (1859-1868-1872-1879) that contain any differences in text. The reader has on each page the complete history of that stanza, in unbroken enjoyment; no references being necessary to either appendices, notes, or other editions. The fourth edition, being FitzGerald's latest revised text, is given the pride of place at the head of the page; under that in due sequence, is given in full each previous version that varies from the fourth. Where a stanza of a fourth edition was not given in a previous edition, its place on the page is left blank showing at once that, if that edition only had been under study, this stanza would have been unknown. Variants occurring in FitzGerald's appendices, notes, or prefaces to the first four editions, are quoted under their respective stanzas, in smaller type. In some cases the variation will be found to consist of a single word only; sometimes it is merely in the punctuation; but whatever the variations are they are limited to the page in sight. The edition is beautifully printed on handmade paper.

* * *

Will you please tell me the difference between "private press" and "special press" as used by catalogers? In many cases they seem to me to be used synonymously.

The term private press was originally used to indicate a press that did not publish for profit. The Daniel Press was a good representative. Special press was used to indicate a press specially equipped for special bookmaking. The Kelmscott Press was a good example of such a press. These terms have not been uniformly used according to their earlier meaning. Fre-

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quently, according to these definitions, private presses have become special presses, which has caused confusion. Sawyer acknowledges the difficulty of strictly defining the private press, but says: "Morris printed his books for sale, Daniel did not. But they printed with two aims, apart from money: for love of books and for the advancement of typography. They beautified print. But so did Caslon and Foulis, Baskerville and Fell, whose types they used or imitated or developed; and those (except the last named) were typefounders or designers plying for hire-who, not less than the amateurs, glorified English bookmaking. Perhaps, in the end, the best definition of a private press is that it is an enterprise conceived, and masterfully and thoroly carried out, by a creative artist who (whether or not he likes to cover some of his expenses by sales) does his work from a sincere conviction that he is so expressing his own personality." If this definition of a private press (which is quite generally accepted now) was uniformly used where applicable, the term special press could be dispensed with. The tendency is in that direction.

36 36 36

Please give me the value of "Barnabae Itinerarium, or Barnabee's Journal," calf, London, 1818, in fine condition and in an excellent binding?

Braithwaite's "Barnabae Itinerarium, or Barnabee's Journal" of 1818 is the seventh edition, to which are prefixed "An Account of the Author, now first discovered; a bibliographical history of former editions of the work; and illustrative notes. This is a desirable edition and is worth from £3 to £6 according to condition.

36 36 38

Can you tell me something about the first volume of John B. Tabb's first collection of verse privately printed, its date of publication, degree of rarity, and value?

John B. Tabb's first volume, "Poems," is a square 16mo, 5 by 61/4 inches, without title page, imprint or date. It contained 109 pages and 41 poems, 21 of which were sonnets. It was printed in Baltimore in 1883 for the poet. In a letter dated September 4th, 1896, to a collector then

"I shall do what I can to procure the book for you but fear you will find the bag too long for the game." The volume was exceedingly rare thirty years ago. The Quinn copy, sold March 17, 1924, at Anderson's, the only auction record, brought \$175. It had three short A.L.S. of the poet and a copy of the poem "Good Night" inserted.

N N N

A SET of the Tibetan classics, the Kandjor and Tandjor; 316 volumes, printed from blocks 500 years ago, has just been received by the Library of Congress. The books were found by Joseph F. Rock, Chinese scholar and botanist, in a lamasery in Choni, Western Kan-su, many miles from any railroad, under circumstances which add a new chapter to book collecting. Dr. Rock and his staff were traveling in Western China and Tibet in 1925, collecting plant specimens for the Arnold Arboretum. On arriving at Choni he found the Tibetans and the Mohammedans in conflict, and finding conditions not to his liking, he went to Kan-su, which seemed to offer more peace than elsewhere, and the lamasery a safe refuge, for a brief period. Here is found complete sets of the printing blocks of the classics of Tibet, the Canon of the Tibetan Scriptures, the commentaries upon them; and also the blocks of the Tandjor hand-carved on both sides. After long negotiations and some trouble in getting the blocks out of Tibet his negotiations were finally successful. Finally three years after their discovery, the books have been delivered to the Library of Congress, and have been added to the collection of other books from Tibet brought from that country by William W. Rockhill, Minister to China.

N N N

WE are indebted to William J. Bernhard for a copy of his "The Jewel Merchants" in lino-cuts, illustrating the play by James Branch Cabell. It is a quarto, in Batik boards and vellum back, containing seven plates colored by hand on Van Gelder paper of characters and episodes in the book. This is the third volume of a series of which its predecessors were "Jurgen" and "Taboo," now out of print. This volume is published in a limited edition of 75 copies signed by the artist.

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